

**ARANETA PROPERTIES  
INCORPORATED**

**DEFINITIVE  
INFORMATION STATEMENT  
(SEC FORM 20-IS)**

**November 17, 2017  
At 9:30 a.m.  
21st Floor Citibank Tower, Paseo de Roxas,  
Makati City, Philippines**

**ARANETA PROPERTIES INCORPORATED**  
**21st Floor Citibank Tower, Paseo de Roxas, Makati City**  
**Phone: (02)-848-1501 to 04**

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

**TO OUR STOCKHOLDERS**

**NOTICE IS HEREBY GIVEN** that the Annual Meeting of Stockholders of **Araneta Properties Incorporated** (the “Company”) will be held at the 21st Floor Citibank Tower, Paseo de Roxas, Makati City, Philippines on November 17, 2017 at 9:30a.m. with the following agenda:

1. Call to order;
2. Proof of notice and due calling of meeting; Determination of a quorum;
3. Approval of Minutes of the Annual Stockholders’ Meeting held on November 25, 2016;
4. Report of the President;
5. Presentation and approval of the Financial Statements as of December 31, 2016;
6. Ratification of the acts of the Board of Directors and Officers;
7. Election of members of the Board of Directors;
8. Appointment of External Auditors;
9. Other Matters;
10. Adjournment.

Minutes of the November 25, 2016 Annual Meeting of Stockholders will be available for examination during office hours at the Office of the Corporate Secretary.

The Board has fixed the close of business hours on October 6, 2017 as of the record date for the determination of stockholders entitled to notice of meeting and to vote at the specified election date.

In accordance with Section 7 of Article II of the Company’s By-Laws and for purposes of election of the Board of Directors, any and all nominations shall be submitted to and received at the principal office of the Company on or before the date of the meeting, addressed to the attention of the Corporate Secretary.

Registration starts at 9:00 a.m. Please bring this notice and any form of identification such as driver’s license, TIN card, passport, etc. to facilitate registration.

Makati City, October 3, 2017

  
**CHRISTINE P. BASE**  
Corporate Secretary

**SECURITIES AND EXCHANGE COMMISSION  
SEC FORM 20-IS**

**INFORMATION STATEMENT PURSUANT TO SECTION 20  
OF THE SECURITIES REGULATION CODE**

1. Check the appropriate box:  
Preliminary Information Statement  
**X** Definitive Information Statement
2. Name of Registrant as specified in its charter: **ARANETA PROPERTIES, INC.**
3. **21st Floor, Citibank Tower, Paseo de Roxas, Makati City, Philippines**  
Province, country or other jurisdiction of incorporation or organization
4. SEC Identification Number: **152249**
5. BIR Tax Identification Code: **050-000-840-355**
6. **21st Floor, Citibank Tower, Paseo de Roxas, Makati City, Philippines**  
Address of principal office Postal Code
7. Registrant's telephone number, including area code **(02) 848-1501 to 04**
8. Date, time and place of the meeting of security holders  
**November 17, 2017; 9:30a.m.; 21st/F Citibank Tower, Paseo de Roxas, Makati City**
9. Approximate date on which the Information Sheet is first to be sent or given to security holders on **October 20, 2017.**
10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding
<b>Common Stock, Php1.00 par value</b>	1,951,387,570 shares

11. Are any or all of registrant's securities listed on a Stock Exchange?  
Yes **X** No

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:  
**Philippine Stock Exchange Common shares**

**ARANETA PROPERTIES INCORPORATED  
INFORMATION STATEMENT**

**A. GENERAL INFORMATION**

**ITEM 1: DATE, TIME AND PLACE OF MEETING OF SECURITY HOLDERS**

**Date:**November 17, 2017

**Time:**9:30 a.m.

**Place:**21st Floor, CitibankTower, Paseo de Roxas, MakatiCity

**Principal Office:** 21st Floor, CitibankTower, Paseo de Roxas, MakatiCity

**Approximate Date of Distribution to Security Holders:**October 20, 2017.

**WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT  
TO  
SEND US A PROXY**

**ITEM 2. DISSENTER'S RIGHT OF APPRAISAL**

There are no matters to be acted upon at the meeting involving instances set forth in the Corporation Code of the Philippines for which a stockholder may exercise the right of appraisal.

*Pursuant to Section 81 Title X, Appraisal Right Corporation Code of the Philippines*, any stockholder of a corporation shall have the right to dissent and demand payment of the fair value of his shares in the following instances: (1) in case of any amendment to the articles of incorporation that has the effect of changing or restricting the rights of any stockholder or class of shares, or authorizing preferences in any respect superior to those of outstanding shares of any class, or extending or shortening the term of corporate existence; (b) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets, and (c) in case of merger.

*Section 82 of the Corporation Code* also provides that, this appraisal right may be exercised by any stockholder who shall have voted against the proposed action, by making a written demand on the corporation within thirty (30) days after the date on which the vote was taken for payment of the fair value of his shares. Failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed action is implemented or affected, the corporation shall pay to such stockholder, upon surrender of the certificate or certificates of stock representing his shares, the value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the corporation cannot agree on the value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of

whom shall be named by the stockholder, another by the corporation, and the third by the two thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made. No payment shall be made to the dissenting stockholder unless the bank has unrestricted retained earnings in its book to cover such payment. Upon payment by the Corporation of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the Corporation.

From the time of demand for payment of the fair value of a stockholder's shares until either the abandonment of the corporate action involved or the purchase of the said shares by the corporation, all rights accruing to such shares, including voting and dividend right, shall be suspended, except the right of such stockholder to receive payment of the fair value thereof: Provided, that if the dissenting stockholder is not paid the value of his shares within 30 days after the award, his voting right and dividend rights shall immediately be restored (*Section 83 of the Corporation Code*).

Within ten (10) days after demanding payment of his shares, a dissenting stockholder shall submit the certificate(s) of stock representing his shares to the Corporation for notation thereon that such shares are dissenting shares. His failure to do so shall, at the option of the Corporation, terminate his appraisal right. (*Section 86, Corporation Code*). No demand for payment as aforesaid may be withdrawn by the dissenting stockholder unless the Corporation consents thereto (*Section 84, Corporation Code*).

The appraisal right shall be exercised in accordance with Title X of the Corporation Code.

### **ITEM 3. INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON**

Other than the election to office, there is no matter to be acted upon during the Annual Stockholders' Meeting to which a beneficial owner, director or officer has any substantial interest.

No director has informed the Company in writing of his intentions to oppose any action to be taken during the proposed Annual Stockholders' Meeting.

## **B. CONTROL AND COMPENSATION INFORMATION**

### **ITEM 4. VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF**

As of June 30, 2017, there are 1,951,387,570 subscribed, issued and outstanding common shares entitled to vote at the meeting, with each share entitled to one vote. Out of the said issued and outstanding common shares, 84,721,666 shares are owned by foreigners.

All stockholders of record at the close of business hours of October 6, 2017 shall be entitled to cumulative voting rights with respect to the election of directors. A stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares, or he may distribute them on the same principle among as many candidates as he shall see fit: Provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Company as of October 6, 2017 multiplied by the whole number of directors to be elected.

## Security Ownership of Certain Record & Beneficial Owners and Management

### (1) Security Ownership of Certain Record and Beneficial Owners

There were no delinquent stocks, and the direct and indirect record and beneficial owners of more than five percent (5%) of the Company's voting securities as of June 30, 2017 are as follows:

Title of Class	Name and Address of Record owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Share	Nature of Ownership	% Held
Common	PCD Nominee	Various clients and Philippine Depository & Trust Corp. (PDTC)	Filipino	489,730,709	Direct	25%
Common	Gregorio Araneta, Inc. 6/F Adamson Center Suite A, 121 LP Leviste St., Makati City	Nominee: Gregorio Ma. Araneta III	Filipino	390,277,500	Direct	20.00%
Common	Carmel Development, Inc. 21/F Citibank Tower Paseo de Roxas, Makati City	Nominee: Gregorio Ma. Araneta III	Filipino	499,999,997	Direct	25.603 %
Common	Gamma Properties, Inc., 21/F Citibank Tower Paseo de Roxas, Makati City	Nominee: Gregorio Ma. Araneta III	Filipino	264,472,892	Direct	13.55%
Common	LBC Express, Inc. LBC Compound Aviation Center, Airport Road, Pasay City	Nominee: Santiago Araneta	Filipino	194,818,074	Direct	10.00%
Common	Olongapo Mabuhay Express Corporation, LBC Compound Aviation Center, Airport Road, Pasay City	Nominee: Gregorio Ma Araneta III	Filipino	124,855,422	Direct	6.40%
Common	PCD Nominee	Various clients and Philippine Depository & Trust Corp. (PDTC)	Alien	84,546,166	Direct	5.42%

### (2) Security Ownership of Management

The following is a summary of the aggregate shareholdings of the Company's Directors and executive officers in the Company and the percentage of their shareholdings as of August 31, 2017:

Title of Class	Name and Address of Beneficial Owner	No. of shares & Nature of Beneficial Ownership	Citizenship	Nature of Ownership	Percent of Class (%)
Common	<b>Gregorio Ma. Araneta</b> 21/F Citibank Tower Paseo de Roxas, Makati City	120,060  390,277,500 Gregorio Araneta, Inc.  499,999,997 Carmel Development Inc. 264,472,892 Gamma Properties, Inc.	Filipino	Direct  Indirect  Indirect	0.0096
Common	<b>Cesar Zalamea</b>	1	Filipino	R&b Direct	0.0000
Common	<b>Alfonso Araneta</b> 21/F Citibank Tower, Paseo de Roxas, Makati City	1	Filipino	R&b Direct	0.0000
Common	<b>Luis Araneta</b> 21/F Citibank Tower, Paseo de Roxas, Makati City	1	Filipino	r&b Direct	0.0000
Common	<b>Perry L. Pe</b> Romulo Mabanta Law Offices	1	Filipino	r&b Direct	0.0000

	30/F Citibank Tower, Paseo de Roxas, Makati City				
Common	<b>Alfredo de Borja</b> Unit 300, Mile long Bldg. Amorsolo St. Legaspi Village, Makati City	1	Filipino	r&b Direct	0.0000
Common	<b>Alfredo D. Roa III</b> 119 Avocado Dr., Ayala Alabang, Muntinlupa City	1	Filipino	r&b Direct	0.0000
Common	<b>Crisanto Roy B. Alcidi</b> 21/F Citibank Tower, Paseo de Roxas, Makati City	1	Filipino	r&b Direct	0.0000
Common	<b>Santiago Araneta</b> LBC Compound Aviation Center, Airport Road, Pasay City	85,800	Filipino	r&b Direct	0.0000
<b>TOTAL FOR THE GROUP</b>					<b>0.0113</b>

*r – record ownership*

*b – beneficial ownership*

### (3) Voting Trust Holders of 5% or More

There is no voting trust or similar arrangement involving the shares of stocks of the Company.

### (4) Security ownership of certain beneficial owners and management:

Name of Company	Class	Number of shares	Nature	Percentage
<b>Gregorio Araneta, Inc.</b> (of which 18.02% held by Gregorio Ma. Araneta III)	Common	390,277,500	Direct	20.00%
<b>Carmel Development, Inc.</b> (of which 99% held by Gregorio Ma. Araneta III)	Common	499,999,997	Direct	32.03%
<b>Gamma Properties, Inc.</b> (of which 50% held by Gregorio Ma. Araneta III)	Common	264,472,892	Direct	13.55%
<b>LBC Express Inc.</b> <b>(wholly owned by LBC Development Corporation, of which 25% is owned by Santiago Araneta)</b>	Common	195,043,074	Direct	10.00%
<b>Olongapo Mabuhay Express Corp.</b> (of which 80% held by Ma. Joy A. Cruz)	Common	124,855,422	Direct	6.04%

## ITEM 5. DIRECTORS AND EXECUTIVE OFFICERS

Except in cases where voting by ballot is applicable, voting and counting shall be viva voce. If by ballot, the counting shall be supervised by the external auditors and transfer agent of the Company.

All stockholders of record at the close of business hours of October 6, 2017 shall be entitled to cumulative voting rights with respect to the election of directors. A stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares, or he may distribute them on the same principle among as many candidates as he shall see fit: Provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Company as of October 6, 2017 multiplied by the whole number of directors to be elected.

## (1) Board of Directors and Executive Officers

The incumbent directors, including independent directors and executive officers of the Company are as follows:

Office	Name	Citizenship	Age	Year of assumption of office	No. of years/ Months
Chairman/CEO/Director	Gregorio Ma. Araneta III	Filipino	69	1997	20years
Director/President	Crisanto Roy B. Alcid	Filipino	47	1997	20years
Director	Cesar Zalamea	Filipino	72	2015	7years
Director/Treasurer	Luis M. Araneta	Filipino	32	2012	5years
Director	Alfonso M. Araneta	Filipino	33	2013	4years
Director	Perry L. Pe	Filipino	56	2003	6years
Director	Alfredo de Borja	Filipino	73	2009	8years
Director	Alfredo D. Roa III	Filipino	70	2010	7years
Director	Santiago Araneta	Filipino	46	2013	year
Corporate Secretary	Christine P. Base	Filipino	47	2007	10years
Chief Finance Officer	Jose O. Eustaquio III	Filipino	70	2012	5years

Except for Mr. Santiago Araneta, the above incumbent directors are all nominated for re-election in this year's Annual Stockholders' Meeting per SEC Memorandum Circular No. 2, Series of 2002.

Messrs. Alfredo de Borja, Perry L. Pe, Alfredo Roa III are not representatives of the following substantial shareholders: Gregorio Araneta, Inc., Carmel Development, Inc., Gamma Properties, Inc. and Olongapo Mabuhay Express Corporation, and LBC Express, Inc.

For the term 2017-2018, Carmel Development, Inc. and Gamma Properties, Inc. through Mr. Gregorio Ma. Araneta III nominated Luis M. Araneta, Alfonso Araneta, Mr. Francisco Segovia, Crisanto Alcid, and Alfredo De Borja; Olongapo Mabuhay Express Corp. through Mr. Carlos D. Araneta nominated Perry L. Pe and Alfredo D. Roa, III.

The amended by-laws of the Company include the guidelines and procedures in the nomination and election of independent directors.

The following are the rules in the nomination and election of independent directors:

- a. The Nomination Committee shall have at least three members (3) members, one of whom is the independent director.
- b. Nomination of independent director/s shall be conducted by the committee prior to a stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and the conformity of the would-be-nominees.



- c. The Committee shall pre-screen the qualifications and prepare a final list of candidates and put in place screening policies and parameters to enable it to effectively review the qualifications of the nominees for independent director/s.
- d. After the nomination, the committee shall prepare a final list of candidates which shall contain all the information about the nominees for independent directors, as required under SRC Rule 12, which list shall be made available to the commission and to all stockholders through the filing and distribution of the Information Statement, in accordance with SRC Rule 20, or in such other reports the company is required to submit to the Commission. The name of the person or group of person who recommended the nomination of the independent director shall be identified in such report including any relationship with the nominee.

The nomination committee is composed of the following:

Chairman: Alfredo de Borja;  
 Members: Gregorio Ma. Araneta III;and  
 Crisanto Roy B. Alcid

## **DIRECTORS AND EXECUTIVE OFFICERS**

The following are the business experience and positions held by the Directors and Executive Officers for the past five (5) years:

**GREGORIO MA. ARANETA III**, 69 years old, Filipino, is the Chairman and Chief Executive Officer of Araneta Properties, Inc., He is President and Chairman of ARAZA Resources Corporation and Carmel Development Corporation, Chairman of Gregorio Araneta Inc., Gregorio Araneta Management Corporation, and Gamma Holdings Corporation., He is the President and Chairman of Energy Oil and Gas Holdings, Inc., He is the President and Chairman of Belisama Hydropower Corporation and Gregorio Araneta Energy Holdings, Inc., He is the Chairman of Philweb Corporation, He is also a director of ISM Telecommunications, Inc., Mr. Araneta studied at the University of San Francisco and Ateneo de Manila University where he earned his Bachelor of Arts Degree in Economics.

**CRISANTO ROY B. ALCID**, Filipino, 47 years old, is currently the President of Araneta Properties, Inc., He is a director of Philweb Corporation, He is also the President of Envirotest Inc. and Roycomm Holdings, Inc., He holds directorship in various companies namely: Carmel Development Corporation, Gregorio Araneta, Inc., ARAZA Resources, Inc., HE. Heacock Corporation, Gamma Holdings, Midrac Realty, Inc., and Philippine Coastal Storage & Pipeline Corporation. Formerly, he was connected with Ayala Land, Asiatrust Development Bank and Citibank N.A. Mr. Alcid obtained his degree in Bachelor of Science in Management Engineering from Ateneo de Manila University and has completed the General Management Program at the Harvard Business School.

**LUIS M. ARANETA**, Filipino, 32 years old, is currently the Business Development Manager of Araneta Properties, Inc., He was elected Director of the Company in 2012. He is a director of Philweb Corporation., He is the President of Estancias Holdings, Inc. and Cerros Corp, Vice-President and Treasurer of ARAZA Resources Corporation, Director and Corporate Secretary of Carmel Development, Inc, Director of PAGREL, Inc., He is a Director of Belisama Hydropower Corporation and Gregorio Araneta Energy Holdings, Inc. and

Corporate Secretary of Gamma Properties, Inc. Mr. Araneta studied at the Pace University in New York City where he earned his degree in Business Administration in Management.

**CESAR ZALAMEA, 72 years old**, is one of the TOYM Awardees of 1964. He is a former Senior Vice-President and AIG Global Investment Group-Asia President & CEO. Cesar Zalamea retired from AIG after more than 50 years of service.

Mr. Zalamea joined the American International organization in the Philippines as an investment analyst in 1954 and served from 1969-1981 as President of the Philippine American Life Insurance Company (Philamlife), AIG's life insurance in the Philippines. He held posts in the government of the Philippines on two occasions, serving first as Deputy Director General of the Presidential Economic Staff and later as Chairman and CEO of the Development Bank of the Philippines. Mr. Zalamea was elected AIG Vice President, Investments in 1997 and AIG Senior Vice President, Investments in 2002. He has headed the AIG investment units in Asia since 1986, first as Managing Director of AIG Investment Corporation (Asia) Ltd., and subsequently as President & CEO of AIGGIG Asia.

**ALFREDO DE BORJA, 73 years old**, Filipino, is one of the Directors of the Company. He is the President of Makiling Ventures, Inc. and E. Murio, Inc. He also holds directorship in various corporations such as ICCP Ventures, Inc., ICCP Management Corp., Rustans Supercenters, Inc., RFM-Science Park of the Phils., Regatta-Beacon Land Corp., Regatta Properties, Inc., Pueblo de Oro Development Corp., and Cebu Light Industrial Park, Inc. Mr. de Borja graduated in Ateneo de Manila University, where he obtained his degree in Bachelor of Science in Economics. He earned his Masters in Business Administration from Harvard University.

**PERRY L. PE, 56 years old**, Filipino, is one of the Directors of the Company. He is also a Director of Delphi Group, Inc., Oriental Petroleum & Minerals Corp., and Ace Saatchi & Saatchi Philippines, Inc. He is a Partner in Romulo, Mabanta, Buenaventura, Sayoc & De Los Angeles Law Firm.

**ALFONSO M. ARANETA, 33 years old**, Filipino, is currently the Executive Vice-President and Director of Envirotest, Inc., Vice President and Director of Carmel Development, Inc., Vice-President and Director of Gregorio Araneta, Inc. Concurrently, he is a Director of ARAZA Resources Corp., ATSI PETC, Inc. Pagrel, Inc., Gamma Properties, Inc., Securicor Security Investigation Services, Inc., and Alumma Foods, Inc.,. He is a Director of Belisama Hydropower Corporation and Gregorio Araneta Energy Holdings, Inc. Mr. Araneta graduated at De La Salle-College of St. Benilde, Manila where he earned his degree in Bachelor of Science in Business Administration.

**ALFREDO D. ROA III, 70 years old**, Filipino, is one of the Directors of the Company. He is presently the President of Inland Corporation and Chairman of JJB Inland Logistics, Inc.

**SANTIAGO G. ARANETA, Filipino, 46 years old**, is the Chairman and CEO of LBC Express, Inc., the largest cargo, courier and remittance company in the Philippines. He is also the Chairman of LBC Mabuhay Hawaii Corporation, LBC Mabuhay Saipan Corporation and LBC Holdings USA Corp., Director and President of Rudy Project Philippines, a Director and Treasurer of LBC Properties Inc., a Director for Advanced Global Systems Inc. and LBC Mundial Inc. and Executive Vice President of LBC Development Corporation.

Mr. Santiago G. Araneta is likewise one of the Trustees of LBC's foundation, LBC Hari ng Padala Foundation, Inc. He is also the Chairman of the United Football League, the Philippines premier professional football league. For the year 2013, Santiago Araneta was nominated as Ernst and Young's CEO. Since 2003, he has been an active member of the Philippine chapter of the Entrepreneur Organization. Mr. Araneta graduated in De La Salle University, Manila where he obtained his degree in Bachelor of Arts Major in Management.

**CHRISTINE P. BASE**, Filipino, 47 years old, is the Corporate Secretary of Araneta Properties, Inc. and is currently a Corporate and Tax Lawyer at Pacis and Reyes, Attorneys and the Managing Director of Legisforum, Inc. She is a Director and Corporate Secretary of Anchor Land Holdings, Inc. and the Corporate Secretary of Asiasec Equities, Inc. and AG Finance Inc. She is also director and corporate secretary of several private corporations. She was an Auditor and then Tax Lawyer at Sycip, Gorres, Velayo & Co. She is a graduate of Ateneo De Manila University School of Law with a degree of Juris Doctor. She passed the Bar Examination in 1997. Ms. Base is also a Certified Public Accountant. She graduated from De La Salle University with a Bachelor of Science Degree in Commerce Major in Accounting.

**JOSE O. EUSTAQUIO, III**, Filipino, 70 years old, is presently the Chief Financial Officer of Araneta Properties, Inc. He was a consultant of Honda Cars Makati and Honda Cars Cebu from 2007 to 2008. In 1987, he was the Financial Control Officer of Ayala Corporation (Control and Analysis Division). He was the Chief Finance Officer of Ayala Corporation for Ayala Theaters Management, Inc., Ayala Property Management Corporation, and Ayala Alabang Commercial Corporation from 1982 to 1987. He was a staff Auditor of Sycip, Gorres, Velayo & Co. Mr. Eustaquio is a Certified Public Accountant. He graduated from Philippine School of Business Administration with a Bachelor of Science Degree in Commerce Major in Accounting.

## **(2) Independent Directors**

Three (3) incumbent Directors, namely Messrs. Perry L. Pe, Alfredo de Borja, and Alfredo D. Roa, III were independent directors of the Company for the year 2016-2017. They are not employees of the Company and have no relationship with the Company which would interfere with the exercise of independent judgment in carrying out the responsibility of an independent director.

The following are nominated for election to the Board of Directors during this year's Annual Stockholders' meeting:

- |                               |                      |
|-------------------------------|----------------------|
| 1. Gregorio Maria Araneta III | Director             |
| 2. Cesar Zalamea              | Director             |
| 3. Crisanto Roy B. Alcid      | Director             |
| 4. Luis M. Araneta            | Director             |
| 5. Alfonso M. Araneta         | Director             |
| 6. Perry L. Pe                | Independent Director |
| 7. Alfredo de Borja           | Independent Director |
| 8. Francisco Araneta Segovia  | Director             |
| 9. Alfredo D. Roa, III        | Independent Director |

For the term 2017-2018, Carmel Development, Inc. and Gamma Properties, Inc. through Mr. Gregorio Ma. Araneta III nominated Alfredo De Borja, Olongapo Mabuhay Express Corp. through Mr. Carlos D. Araneta nominated Perry L. Peand Alfredo D. Roa, III. The independent directors are not related with the persons nominating them by consanguinity or affinity, and have no professional or business dealings with any of them.

The term of office of all directors, including independent directors shall be one (1) year until their successors are duly elected and qualified.

### **(3) Family Relationships**

Mr. Luis M. Araneta and Mr. Alfonso M. Araneta are the sons of Mr. Gregorio Ma. Araneta III, while Francisco Araneta Segovia is first cousin of Mr. Gregorio Ma. Araneta III. There are no family relationships within the fourth degree among the rest of the members of the Board of Directors and Senior Officers of the Company.

### **(4) Involvement in Certain Legal Proceedings**

To the knowledge of the Company, there has been no occurrence of any of the following events during the past five (5) years up to the present which are material to an evaluation of the ability and integrity of any director, any person nominated to become director, executive officer or control person of the Company::

1. Any insolvency or bankruptcy petition filed by or against any business of which such person was a general partner or executive officer whether at the time of insolvency or within two (2) years prior to that time;
2. Any conviction by final judgment in a criminal proceeding, domestic or foreign, in any criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses.
3. Any final and executory order, judgment or decree of any court of competent jurisdiction, domestic or foreign, permanently or temporarily, enjoining, barring, suspending or otherwise limiting involvement in any type of business, securities, commodities or banking activities; and
4. Any final and executory judgment by a domestic or foreign court or competent jurisdiction (in a civil action), the SEC, or comparable foreign body, or domestic or foreign exchange or electronic marketplace or self regulatory organization, for violation of a securities or commodities law.

There are no legal proceedings to which the Company or its subsidiary or any of their properties are involved in or subject to any legal proceedings which would have material effect or adverse effect on the business or financial position of the Company or its subsidiary.

### **(5) Significant Employees**

The Company currently has no significant employees.

### **(6) Certain Relationships and Related Transactions**

Mr. Luis M. Araneta and Alfonso Araneta are the sons of Mr. Gregorio Ma. Araneta III, while Mr. Francisco Araneta Segovia is first cousin of Mr. Gregorio Ma. Araneta III. There are

no family relationships within the fourth degree among the rest of the members of the Board of Directors and Senior Officers of the Company.

As of August 31, 2017, there are no directors or officers who own ten percent (10%) or more of the outstanding shares of the parent company.

There were no business arrangement and related party transaction and/or ongoing contractual or other commitments as a result of the arrangement pursuant to disclosure requirement of SFAS/IAS 24.

There were no related party transactions as at end of June 30,2017

## ITEM 6. COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

### (1) Compensation Table

The following is a summary of the aggregate compensation paid or accrued during the year 2015 and 2016 and to be paid in the ensuing fiscal year 2017 to the Company's Chief Executive Officer and the next most highly compensated officers who is individually named below and to all other officers and directors of the Company as a group:

Name and Principal Function	Fiscal Year	Salary	Bonus	Other Compensation
Gregorio Ma. Araneta III * Chairman and CEO	2015 2016 2017			
Crisanto Roy Alcid* President	2015 2016 2017			
Luis M. Araneta Director	2015 2016 2017			
Rhoan Purugganan* Legal Head	2015 2016 2017			
Jose O. Eustaquio III** Chief Finance Officer	2015 2016 2017			
TOTAL FOR THE GROUP	2015 2016 2017*	10,126,800.00 10,126,800.00 10,126,800.00		
Other Officers as a group unnamed	2015 2016 2017**	5,624,000.00 5,624,000.00 5,624,000.00		

\* Key officers, \*\* Figures in Year 2017 were based on estimates

### (2) Compensation of Directors and Officers

#### (a) Standard Arrangements

Compensation of the Chief Executive Officer and Managers of the Company are accrued and paid for the years 2015, 2016 and 2017. All other directors of the Company assumed their

positions and served the Company without any compensation. The Company also does not provide any per diem to its directors.

(b) Other Arrangements

No compensatory arrangements were executed during the last three (3) years of operations other than the compensation arrangements mentioned above.

**(3) Employment Contracts and Termination of Employment and Change-in-Control Arrangements**

Employment contracts of all supervisors and rank in file employees are standard.

The remuneration committee is composed of the following:

Chairman: Alfredo de Borja  
Members: Luis Araneta; and  
Gregorio Ma. Araneta III

**ITEM 7. INDEPENDENT PUBLIC ACCOUNTANTS**

Sycip, Gorres, Velayo and Co. was the Independent Public Accountant for the year 2015-2016. The re-appointment of the said accounting firm as Independent Public Accountant for the incoming year will be submitted to the stockholders for their confirmation and approval. The Partner-in-charge, Narciso “Jun” T. Torres, Jr., has been appointed as the Partner-in-charge for the audit year 2015-2016. The duly authorized representatives of Sycip, Gorres, Velayo and Co. are expected to be present at the Annual Meeting of Stockholders and they will have the opportunity to make statements if they desire to do so and are expected to be available to respond to appropriate questions.

Pursuant to the existing regulation of the Securities and Exchange Commission, the registrant shall change its external auditor or rotate the engagement partner every five years. This is in compliance with the rotation requirement of its external auditor’s certifying partner as required under SRC Rule 68(3) (b) (iv). Considering that the assigned partner of Sycip, Gorres, Velayo and Co. has been the Company’s independent public accountant for only a year since year 2015, rotation is not necessary for the years 2016-2017.

The audit committee is composed of the following:

Chairman: Alfredo de Borja  
Members: Gregorio Ma. Araneta III; and  
Crisanto Roy Alcid

**COMPENSATION PLANS**

No action with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed for the year shall be discussed during the meeting.

## **C. ISSUANCE AND EXCHANGE OF SECURITIES**

### **ITEM 8. AUTHORIZATION OR ISSUANCE OF SECURITIES OTHER THAN FOR EXCHANGE**

The board of directors and shareholders of the Company approved to enter into a private placement in order to fund its land banking activities. The Company will use the funds to acquire and develop real properties.

The Company issued 390,277,500 common shares in favor of Gregorio Araneta, Inc.

Common stocks are entitled to dividends, but their right to exercise its pre-emptive right has been denied by the Company's Articles of Incorporation.

### **ITEM 9. MODIFICATION OR EXCHANGE OF SECURITIES**

There are no matters or actions to be taken up in the meeting with respect to the modification of any class of the Company's securities or the issuance of authorization for issuance of one class of the Company's securities in exchange for outstanding securities of another class.

### **ITEM 10. FINANCIAL AND OTHER INFORMATION**

The audited financial statements as of December 31, 2016, Management's Discussion and Analysis, Market Price of Shares and Dividends and other data related to the Company's financial information are attached hereto as Annex "A".

### **ITEM 11. MERGERS, CONSOLIDATIONS, ACQUISITIONS AND SIMILAR MATTERS**

There are no matters or actions to be taken up in the meeting with respect to merger, consolidation, acquisition by, sale or liquidation of the Company.

### **ITEM 12. ACQUISITION OR DISPOSITION OF PROPERTY**

There are no matters or actions to be taken up in the meeting with respect to acquisition or disposition of any property by the Company..

### **ITEM 13. RESTATEMENT OF ACCOUNTS**

The Company is not taking any action, which involves the restatement of any of its assets, capital, or surplus account.

## **D. OTHER MATTERS**

### **ITEM 14. ACTIONS WITH RESPECT TO REPORTS**

- (1) Approval of the Annual Stockholders Meeting held on November 25, 2016.**

The minutes of the previous Stockholders' Meeting held last November 25, 2016 shall be presented to the stockholders for approval. Items are as follows:

1. Call to order;
2. Proof of notice and due calling of meeting; Determination of a quorum;
3. Approval of Minutes of the Annual Stockholders' Meeting held on November 25, 2016;
4. Report of the President;
5. Presentation and approval of the Financial Statements as of December 31, 2016;
6. Ratification of the acts of the Board of Directors and Officers;
7. Election of members of the Board of Directors;
8. Appointment of External Auditors;
9. Other Matters;
10. Adjournment.

**(2) Resolutions for Ratification by the stockholders**

Resolutions of the Board of Directors for ratification are the elections of new directors and officers, approval of financial statements. Approval and ratification of the minutes, reports, resolutions, and acts will constitute approval of the matters therein.

The following are the resolutions approved by the board of directors:

Date	Item
January 30, 2017	Contract of Lease
January 30, 2017	Additional authorized signatory for the contracts to sell and deeds of absolute sale
January 30, 2017	Updating of bank account
January 30, 2017	Transact with Meralco
March 22, 2017	Representation with the HLURB
April 12, 2017	Approval of the Financial Statements
May 31, 2017	Opening of BDO bank account
June 27, 2017	Filing of Petition for Review
June 27, 2017	Transfer of title
August 31, 2017	Purchase a land in Bulacan

**ITEM 15. MATTERS NOT REQUIRED TO BE SUBMITTED**

Other than election to office, there is no matter to be acted upon during the Annual Stockholders' Meeting to which a beneficial owner, director or officer has any substantial interest.

No director has informed in writing of his intentions to oppose any action to be taken during the proposed Annual Stockholders' meeting.

**ITEM 16. AMENDMENT OF CHARTER, BY-LAWS OR OTHER DOCUMENTS**

There are no proposed amendment of the Company's charter, by-laws, and other documents.

**ITEM 17. OTHER PROPOSED ACTIONS**

There are no other proposed actions to be taken up in the meeting.



## **ITEM 18. VOTING PROCEDURES**

Except in cases where a higher vote is required under the Corporation Code, the approval of any corporate action shall require the majority vote of all the stockholders present in the meeting, if constituting a quorum.

Except in cases where voting by ballot is applicable, voting and counting shall be viva voce. If by ballot, the counting shall be supervised by the external auditors and transfer agent of the Company.

All stockholders of record at the close of business hours on October 6, 2017 shall be entitled to cumulative voting rights with respect to the election of directors. A stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares, or he may distribute them on the same principle among as many candidates as he shall see fit: Provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Company as of October 6, 2017 multiplied by the whole number of directors to be elected.

All proxies must be in the hands of the Secretary at least ten (10) days before the time set for the meeting. Such proxies filed with the Secretary may be revoked by the stockholders either in an instrument in writing duly presented and recorded with the Secretary prior to a scheduled meeting or their personal attendance at the meeting. (*Par. 2 Section 7, By-Laws*).

A forum for validation of proxies chaired by the Corporate Secretary or Assistant Corporate Secretary and attended by the Stock and Transfer Agent shall be convened seven (7) days before any meeting. Any questions and issues relating to the validity and sufficiency, both as to form and substance, of proxies shall only be raised during said forum and resolved by the Corporate Secretary. The Corporate Secretary's decision shall be final and binding upon the shareholders. Any such question or issue decided upon by the Corporate Secretary shall be deemed settled and those not brought before said forum shall be deemed waived and may no longer be raised during the stockholder's meeting. (*Par. 3 section 7, By-Laws*)

Except in cases where a higher vote is required under the Corporation Code, the approval of any corporate action shall require the majority vote of all the stockholders present in the meeting, if constituting a quorum.

Except in cases where voting by ballot is applicable, voting and counting shall be viva voce. If by ballot, the counting shall be supervised by the external auditors and transfer agent of the Company.

## **EXHIBIT**

Exhibit I – The Management Report which includes, among others, A Statement of Management’s Responsibility for the Financial Statements, the Audited Financial Statements ending December 31, 2016 and Interim Financial Statements ending June 30, 2017 are hereby attached and incorporated as Exhibit A.

**A COPY OF THE COMPANY’S ANNUAL REPORT ON SEC FORM 17-A WILL BE PROVIDED WITHOUT CHARGE TO EACH PERSON UPON WRITTEN REQUEST OF ANY SUCH PERSON ADDRESSED TO:**

**THE OFFICE OF THE CHIEF FINANCE OFFICER  
ARANETA PROPERTIES  
21<sup>st</sup> Floor, Citibank Tower, Paseo de Roxas, Makati City**

### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on September 19, 2017.

**ARANETA PROPERTIES INCORPORATED**

By:

  
**CHRISTINE P. BASE**  
Corporate Secretary

# MANAGEMENT REPORT

## BUSINESS AND FINANCIAL INFORMATION

### BRIEF DESCRIPTION OF GENERAL NATURE AND SCOPE OF BUSINESS

#### OVERVIEW

The Company was formerly known as Integrated Chrome Corporation (INCHROME) organized on June 15, 1988 and its principal business was to mine chrome ore and produce ferro silicon metal or commonly known as ferrochrome. Inchrome stopped its smelting operations in January 1996 because of the depressed ferrochrome market and increasing production costs. In September 1996, the stockholders and the Board of Directors approved the following changes in the Company's business and structure:

- a.1) Changed the corporate name from INCHROME to Araneta Properties, Inc.
- a.2) Amended the primary purpose of business to land and property development *and* maintained the smelting operations as a secondary purpose;
- a.3) Removal of stockholders' pre-emptive right;
- a.4) Changed the par value from P0.30 to P1 per share;
- a.5) Increased the authorized capital stock from P300,000,000 (divided into 1 billion shares with a par value of P0.30 per share) to P5,000,000,000 (divided into 5 billion shares with a par value of P1 per share); and
- a.6) Removed the classification of shares of stock.

Since its inception, the Company has not gone through any bankruptcy, receivership or similar proceeding.

There has been no material reclassification, merger, consolidation, or purchase or sale of a significant amount of assets not in the ordinary course of business

Araneta Properties, Inc. (ARA), is listed in the Philippine Stock Exchange. It is now primarily engaged in the fine-tuning of a master plan for the development of approximately 248.113 hectares of prime real estate located in San Jose del Monte, Bulacan.

The major components of the master plan consists of upper-middle to high-end residential lots and townhouses complemented by a leisure center, principal of which, is a country club, a commercial center and university center. Additional components of the plan include a nature park, corporate business center and mass housing.

The aforesaid project is the first big property development project in the northern portion of Metro Manila. Thus, there is no major industry or geographic competition.

The distribution method of the products or real property is being handled by Orchard Property Marketing.

No problems are foreseen as far as suppliers are concerned, since all the materials needed for property development are 100% available locally.

An integral part of the master plan is the planned joint venture project which would enable the Company to work together with foreign and local companies with expertise in land development projects.

There are no other transactions with and/or dependence on related parties, except for the advances made from stockholders for the Company's working capital requirements.

Since the primary business of the Company is to develop and sell real properties, it needs the following governmental approvals:

- (1) Locational Clearance Certificate (LCC-Issued and Approved)
- (2) License to Sell (HLURB-Issued and Approved)

As the Company's master plan is almost complete, the amount or the actual value of the research and actual development cost shall be determined in the final phase of the master plan. As of June 30, 2017, the engineering department reported percentage completion detailed below:

Percentage of Completion	As of June 30, 2016	As of June 30, 2017
Phase I	99.96%	100.00%
Phase II	99.97%	100.00%
Phase III	93.00%	98.00%
Club House / Sports Center	99.00%	99.00%

Cost and effects of the compliance with environmental laws:

- a) Total project cost shall be accounted upon completion of the master plan.
- b) Locational Clearance has already been approved/issued by the local government.

Recent Sales of unregistered securities

- (a) Securities sold—No unregistered securities have been sold during the fiscal year last ended.
- (b) Underwriter and other purchases – Not applicable
- (c) Exemption from registration claimed – None/not applicable

The total number of officers, managers, consultants and regular employees as of June 30, 2017 are as follows:

Legal officer - - - - -	1
Managers - - - - -	6
Consultants - - - - -	3
Supervisors, Rank and File -	<u>47</u>
Total number of employees -	<u>57</u>

Employees & consultants described above does not include stock-transfer agent and as well as auditors.

# FINANCIAL AND OTHER INFORMATION

## Management's Discussion and Analysis of Plan of Operation

### Basis of Presentation

The financial statement of Araneta Properties, Inc. has been prepared using the historical cost basis and are presented in Philippine Peso (₱).

### Statement of Compliance

The financial statements have been prepared in compliance with the Philippine Financial Reporting Standards (PFRS)

### Financial Condition 2015-2016

The Company's total assets increased posted at ₱2,054,970,626 in year 2016, as compared with ₱ 1,797,261,134 in 2015. The changes from the total assets is attributable to the land banking activity during the year net of cost of lots sold during the year.

The cash balance of ₱75.947 million as at end of December 31, 2016as compared with that ₱ 306.748 million in 2015. The cash with banks earns interest at the respective bank deposits. Short-term investments are made for varying periods up to three (3) months depending on the immediate cash requirements of the Company and earn interest at the respective short-term deposit rates. Interest income earned from cash in bank and short-term investments amounted to ₱754,851 ₱ 324,143, and ₱209,597 for the years ended December 31, 2016, 2015 and 2014 respectively. The movement of cash is attributable to the net cash flows generated by the Company in its operating activities and as well as the land banking activities being done.

The receivables increased by 25%from ₱334.523 million in 2016 as compared to ₱252.498 Million in 2015. Trade receivables mainly represent the Company's outstanding balance in its share from sale of real estate project with a joint venture with SLRDI. Collections of interests and penalties arising from late payment of these receivables are recognized as part of "Others" in the "Revenue and Other Income" section in the statements in comprehensive income.

Installment receivables pertain to uncollected portion of the amount arising from the sale of non-operating properties in 2005. The contract price is collectible in fixed monthly payment of ₱2.00 million starting January 24, 2006. Installment receivables were discounted using the credit-adjusted risk-free rates prevailing at the time of the sale which resulted to an effective interest rate of 9.45%. Interest income from accretion recognized in 2013, 2012 and 2011 amounted to ₱0.08 million, ₱0.20 million and ₱1.42 million, respectively.

The Real Estate for Sale and Development balances Increased from ₱1,525,864,559in 2016as compared with ₱1,138,585,139 in 2015. The movement in the Real Estate for sale and development is attributable to the land banking activity of the Company net of cost of lotssold during the year. As of June 30, 2017, the residential areas of Phase 1, Phase 2, Phase 3 and the Country Club are 100%, 100%, 98% and % completed, respectively, based on the physical completion report provided by the joint venture's supervising engineer.

An increased in the Property and Equipment account pertains to the recognition of depreciation expense by the Company amounting to ₱4.061 million partially offset by acquisition of additional property and equipment in the amount of ₱1.428 million.

An increased in Input value-added tax (VAT) from ₱36.92 million in 2015 to ₱79.55 million in

2016 the account pertains to the recognition of recoverable VAT from purchases of Capital Goods, from payment of Domestic Services and purchases of Local Goods net of output tax from installment sales.

An increased in prepaid taxes from ₱3.54 million in 2015 to ₱7.67 million in 2016 the account pertains to the prepayment of Real Property Taxes due to local government for the year 2017 prepaid in advance to avail of the early birds discount.

A decreased in Deposits from Land Banking from ₱33.51 million in 2015 to ₱4.483 million in 2016 is the results of conclusion of land banking activity of the Company specifically the acquisition of more/or less 580,154 sqm. Parcels of land acquired from Insular Life Insurance Company.

The company's liability posted at ₱306.869 million in 2016, as compared with ₱66.550 million in 2015, the increased in payable and accrued expenses account pertains to the outstanding payable of the company for the cost of 580,154 sq. m land purchased on installment term payable over a period of four (4) years.

The Company has recorded a Net Income before income tax of ₱26.147 million in 2016, ₱50,101 million in 2015 and ₱117.896 million in 2014.

There was no movement in the number of issued shares as at end of June 30, 2017.

### **Status of Operation**

The Company's sales output during the period six months period ending June 30, 2017 remains slow as compared with that of the same period of previous year. This performance is directly attributed to marketing strategies being implemented by the Company, which included among others, the holding on of some of its inventory to induce a more competitive price. This strategy likewise includes a price watch which shows higher forecast of demand in the real estate within the locality, evidenced by the launching of real estate projects of Ayala Land Development, Inc., Avida Land, Inc., as well as the recent opening of the SM Shoemart, in San Jose Del Monte, Bulacan area, which serves as a positive indicator of the high prospects of real estate developments within the locality in the near future.

Other key factors affecting the operational performance in terms of sales output is a result of marketing strategies being implemented creating a favorable momentum for the company's operation activities, constantly and flexibly managing and developing new high margin inventory for more operational efficiency of the whole system, maintaining and improving *Colinas Verdes* the subdivision's brand-name and position to the market, sustaining and promoting strengths and advantages of the entire system, stabilizing organizational structure, conceptualize training programs for the staff and management group, ensuring financial resources for the operation of the whole system without compromising low cost but effective cash flow management.

As of September 5, 2017, The above mentioned strategies is already conclusive in the subsequent period where some buyers have already reserved more or less 1,982 square meters of subdivided lot at the price of P13,000.00 per square meter, much more higher than the P7,500.00 per square meter, the average selling price when the company implemented its strategy in year 2014 specifically the holding-on to market its inventory for a much higher

As of June 30, 2017, the residential area of Phase 1, Phase 2 & Phase 3 are 100%, 100% & 98% complete, while the Country club is 99.00% complete

**Table I** – The comparative figures of the results of operations for the quarter ending June 30, 2017 with comparative figures of year 2016 and 2015 for the same period.

<i>In millions (Php)</i>	For the three (3) months Period			% Change	% Change
	Year 2015	Year 2016	Year 2017	2015 vs 2016	2016 vs 2017
Revenue	52.401	30.599	35.334	(71.251%)	(15.474%)
Expenses	31.160	18.141	31.651	(71.766%)	(74.781%)
Net Income (before tax)	21.241	12.458	3.683	(70.501%)	(70.886%)

**Table II**– The comparative figures of the results of operations for the six (6) months period ending June 30, 2017 with comparative figures of year 2016 and 2015 for the same six (6) months period.

<i>In millions (Php)</i>	For the six (6) months Period			% Change	% Change
	Year 2015	Year 2016	Year 2017	2015 vs 2016	2016 vs 2017
Revenue	90.140	63.075	58.986	(42.909%)	(6.483%)
Expenses	58.823	41.471	49.863	(41.841%)	20.371%
Net Income (before tax)	31.317	21.604	9.123	(44.959%)	(58.031%)

**Table III**– The comparative figures of the revenues consist of: (1) Sales from real estate business and (2) Interest Income from installments sales of real estate business for the quarter ending June 30, 2017 with comparative figures of year 2016 for the same period

<i>In Millions (Php)</i>	For the quarter ending June 30		% Change
	Year 2016	Year 2017	2016 vs 2017
Income from Real Estate Business	26.951	31.607	14.731%
Accretion of Interest from Installment Sales	3.648	3.727	2.442%
Total Revenue	30.599	35.334	13.435%

**Table IV**– The comparative figures of revenues consist of: (1) Sales from real estate business and (2) Interest Income from installments sales of real estate business for the six (6) months ending June 30, 2017 with comparative figures of year 2016 for the same period

<i>In Millions (Php)</i>	For the six (6) months ending June 30		% Change
	Year 2016	Year 2017	2016 vs 2017
Income from Real Estate Business	55.547	52.086	6.645%
Accretion of Interest from Installment Sales	7.528	6.900	9.101%
Total Revenue	63.075	58.986	6.832%

Originally, it was allocated for Golf Course but was realigned and reclassified as Phase 2, Phase 3a and Phase 3b residential subdivision to be complemented by a country club.

The regular cash flow requirements of the Company for the next twelve (12) months shall be funded mainly from collection of its regular monthly revenue from real estate project.

## OPERATION

### *Results of Operation (January – June 30, 2017 vs. January – June 30, 2016)*

The performance of the Company in terms of revenue decreased by 6.48% sales for the six (6) months period which is ₱58.986 million as compared to ₱63.075 million of the same period of year 2016. This performance is directly attributed to marketing strategies being implemented, specifically the holding-on of some Inventory for a much better price. This strategy will create a favorable momentum for the company's operation activities while awaiting for the right timing on the implementation of sales forecast. The Company focused on managing and developing a new high margin inventory, increasing efficiency on land banking, and enhancing perspective for more marketing strategies. Even further, the Company also under took fine-tuning the whole system, maintaining and improving *Colinas Verdes*, the subdivision's brand name and position to the market, sustaining and promoting strengths and advantages of the entire system, stabilizing organizational structure, conceptualizing training programs for both staff and management groups, ensuring financial resources for the operation of the whole system without compromising low cost but promoting instead effective cash management program and fund flow management.

As of September 5, 2017, The above mentioned strategies is already conclusive in the subsequent period where some buyers have already reserved more or less 1,982 square meters of subdivided lot at the price of ₱13,000.00 per square meter, much more higher than the ₱7,500.00 per square meter, which is the average selling price when the company implemented its strategy in year 2014 by to hold-on to market its inventory for a much higher margin.

The Company is using "Project Percentage of Completion" (PPOC) in the recognition of revenue, the residential area of Phase 1, Phase 2 & Phase 3 are 100%, 100% & 98.00% complete, while the Countryclub is 99% complete as of June 30, 2017. The Company uses the PPOC in determining sales during the period.

The percentage of revenues for the quarter ending June 30, 2017 with comparative figures for 2017 and 2016 with the same period

Particulars	Year 2015	Year 2016	Year 2017
Sale from Real Estate	52,400,996	30,599,016	35,334,320
Cost of Land	18,289,822	6,119,803	4,898,712
Percentage to Revenue	34.90%	20.00%	13.86%

The percentage of revenues for the six (6) months ending June 30, 2017 with comparative figures for 2017 and 2016 with the same period

Particulars	Year 2015	Year 2016	Year 2017
Sale from Real Estate	90,140,070	63,075,338	58,985,887
Cost of Land	3,956,702	11,343,278	8,913,537
Percentage to Revenue	35.45%	17.98%	15.11%

The Company has posted a net profit (after tax) of P6.403 Million in the six (6) months period ending June 30, 2017 as compared with the P15.122 million in 2016, and P21.921 million in 2015 of that same period.

The deficit stands at ₱394.153 million and ₱401.080 million as of June 30, 2017 and 2016, respectively.



The revenue generated during the second quarter of 2017 represents share from sales of Joint Venture Project with SLRDI. The decreased in sales was the effect of marketing strategy being implemented by the Company which some of inventory is put on-hold (temporarily) to sell to market awaiting for much better price.

### ***Liquidity and Capital Resources***

The Company posted net profit during the second quarter of 2017, a benefit from construction of the Clubhouse and Sports Center which the project engineer in-charge of the development has reported 99% complete as of June 30, 2017.

Particulars	June 30, 2016 (In Million)	June 30, 2017 (in Million)
Total assets as at end of	P1,816.687	P2,061.044
Total liabilities as at end of	P70.853	P306.539
Ratio of assets to liabilities	3.900%	14.873%
<b><i>Financial Condition</i></b>		
Cash and cash equivalent	P300.934	P36.675
Receivable	P274.973	P390.071
Prepaid Taxes	P0.793	P8.859
Real estate for sale and development	P1,128.317	P1,719.794
Property and equipment	P16.298	P13.281
Investment property	P5.444	P5.444
Recoverable Tax	P36,546	P79,616
Other assets	P23.873	P7.308
Current liabilities	P48.349	P100.575
Noncurrent liabilities	P22.504	P205.964
Stockholders' equity	P1,745.834	P1,754.505

### **Capital Expenditure**

There was no capital expenditure for the period under review.

### **Key Performance Indicators**

The Company operates in one business segment, the real estate. The Following Key Performance Indicators were adopted by the corporation in order to measure the profitability of the Company and to provide management with a measure on the financial strength, liquidity and ability to maximize the value of its stockholders' investments.

For the six months ending	June 30, 2016	June 30, 2017
Current Ratio (1)	17.2094 : 1	12.4851 : 1
Debt to Equity Ratio (2)	1 :0.0445	1 :0.1749

Earnings per Share (3)	1 : 0.0087	1 : 0.00195
Earnings before interest & Income Taxes (4)	P21.604 million	P9.123 million
Return on Equity (5)	0.0969	0.00328

- 1) Current Assets : Current Liabilities
- 2) Total Liabilities : Stockholders' Equity
- 3) Net Income : Outstanding Shares
- 4) Net Income plus Interest Expenses and Provision for Income Tax
- 5) Net Income : Average Stockholder's Equity

***Results of Operation (January – June 30, 2016 vs. January – June 30, 2015)***

The Company sales output during the period remains slow as compared with that of the second quarter of the previous year. This performance is directly attributed to marketing strategies being implemented by the Company, which included among others, the holding on of some its inventory to induce a more competitive price. This strategy likewise includes a price watch which shows higher forecast of demand in the real estate within the locality, evidenced by the launching of real estate projects of Ayala Land Development, Inc., Avida Land, Inc., as well as the recent opening of the SM Shoemart, in San Jose Del Monte, Bulacan area, which serves as a positive indicator of the high prospects of real estate developments within the locality in the near future.

The percentage of revenues during each of the last two (2) quarters ending June 30, are as follows:

<b>Particulars</b>	<b>Year 2015</b>	<b>Year 2016</b>
Sale from Real Estate	90,140,070	63,075,338
Cost of Land	31,956,702	11,343,278
Percentage of revenue	35.45%	17.98%

The deficit stands at P401.080 million and P503.023 million as of June 30, 2016 and 2015, respectively.

<b>In Million</b>	<b>June 30, 2015</b>	<b>June 30, 2016</b>
Revenue	P90.140	P63.075
Direct Costs	P31.957	P11.343
Gross Profit Margin	P58.183	P51.732
Operating Expenses	P26.867	P30.128
Net Income before tax	P31.316	P21.604

The revenue generated during the second quarter of 2016 represents share from sales of Joint Venture Project with SLRDI. The decrease in sales was the effect of marketing strategy being implemented by the Company which some of inventory is put on-hold (temporarily) to sell to market awaiting for much better price.

### ***Liquidity and Capital Resources***

The Company posted net profit during the second quarter of 2015, a benefit from construction of the Clubhouse and Sports Center which the project engineer in-charge of the development has reported 98.76% complete as of June 30, 2015.

<b>Particulars</b>	<b>June 30, 2015 (In Million)</b>	<b>June 30, 2016 (In Million)</b>
Total assets as of	P1,543.113	P1,816.687
Total liabilities as of	P263.588	P70.853
Ratio of assets to liabilities	17.082%	3.900%
<b><i>Financial Condition</i></b>		
Cash and cash equivalent	P57.177	P300.934
Receivable	P291.998	P274.973
Real estate for sale and development	P1,138.549	P1,128.317
Property and equipment	P18.666	P16.298
Investment property	P5.444	P5.444
Recoverable tax (Input Vat)	P28.910	P36.546
Other Assets	P2.370	P54.174
Payables	P264.309	P70.853
Stockholders' equity	P1,279.525	P1,745.834

### **Capital Expenditure**

There was no capital expenditure for the period under review.

### **Key Performance Indicators**

The Company operates in one business segment, the real estate. The Following Key Performance Indicators were adopted by the corporation in order to measure the profitability of the Company and to provide management with a measure on the financial strength, liquidity and ability to maximize the value of its stockholders' investments.

<b>For the six months ending</b>	<b>June 30, 2015</b>	<b>June 30, 2016</b>
Current Ratio (1)	1.4883 : 1	17.2094 : 1
Debt to Equity Ratio (2)	1 : 0.2060	1 : 0.0445
Earnings per Share (3)	1 : 0.001404	1 : 0.0087
Earnings before interest & Income Taxes (4)	P31.316 million	P21.604 million
Return on Equity (5)	0.01713	0.00969

- 1) Current Assets : Current Liabilities
- 2) Total Liabilities : Stockholders' Equity
- 3) Net Income : Outstanding Shares
- 4) Net Income plus Interest Expenses and Provision for Income Tax
- 5) Net Income : Average Stockholder's Equity

**Results of Operation (January – June 30, 2015 vs. January – June 30, 2014)**

The Company sales output during the period remains slowdown as compared with that of the second quarter of the previous year, This performance is directly attributed to marketing strategies being implemented by the Company, which included among others, the holding on of some its inventory to induce a more competitive price. This strategy likewise includes a price watch which shows higher forecast of demand in the real estate within the locality, evidenced by the launching of real estate projects of Ayala Land Development, Inc., Avida Land, Inc., as well as the plan opening of the SM Shoemart, in San Jose Del Monte, Bulacan area, which serves as a positive indicator of the high prospects of real estate developments within the locality in the near future.

The percentage of revenues during each of the last two (2) quarters ending June 30, are as follows:

<b>Particulars</b>	<b>Year 2014</b>	<b>Year 2015</b>
Sale from Real Estate	83,020,298	90,140,070
Cost of Land	24,043,045	31,956,702
Percentage of revenue	28.96%	35.45%

The deficit stands at P503.023 million and P513.990 million as of June 30, 2015 and 2014, respectively.

<b>In Million</b>	<b>For the Six months ending June 30, 2014</b>	<b>For the Six months ending June 30, 2015</b>
Revenue	P83.020	P90.140
Direct Costs	P43.040	P31.957
Gross Profit Margin	P39.980	P58.183
Operating Expenses	P24.313	P26.867
Net Income before tax	P15.667	P31.316

Revenue generated during the second quarter of 2015 represents share from sales of Joint Venture Project with SLRDI. The decrease in sales was the effect of marketing strategy being implemented by the Company which some of inventory is put on-hold (temporarily) to sell to market awaiting for much better price.

**Liquidity and Capital Resources**

As mentioned above that in spite of losses incurred by the Company due to prolonged pre-operating status, the Company remains to be stable because of its large amount of resources not only on the Company's assets but also the support of its stockholders.

<b>Particulars</b>	<b>June 30, 2014 (In Million)</b>	<b>June 30, 2015 (In Million)</b>
Total assets as of	P1,387.542	P1,453.764
Total liabilities as of	P175.810	P264.309
Ratio of assets to liabilities	12.671%	18.181%

<b><i>Financial Condition</i></b>		
Cash and cash equivalent	P27.852	P54.333
Receivable	P200.504	P204.485
Real estate for sale and development	P1,079.739	P1,138.549
Property and equipment	P19.486	P18.666
Deferred income tax assets	P13.415	-0-
Investment property	P5.444	P5.444
Other assets	P41.101	P31.280
Payables	P55,153	P264.309
Stockholders' equity	P1,211.732	P1,279.595

### **Capital Expenditure**

There was no capital expenditure for the period under review.

### **Key Performance Indicators**

The company operates in one business segment, the real estate. The Following Key Performance Indicators were adopted by the corporation in order to measure the profitability of the company and to provide management with a measure on the financial strength, liquidity and ability to maximize the value of its stockholders' investments.

For the six months ending	June 30, 2014	June 30, 2015
Current Ration (1)	0.2921 : 1	1.4888 : 1
Debt to Equity Ratio (2)	1 :0.1450	1 :0.2060
Earnings per Share (3)	1 : 0.00703	1 : 0.01404
Earnings before interest and Income Taxes (4)	P15.667 million	P31.316 million
Return on Equity	0.00905	0.01713

- 1) Current Assets / Current Liabilities
- 2) Total Liabilities / Stockholders' Equity
- 3) Net Income / Outstanding Shares
- 4) Net Income plus Interest Expenses and Provision for Income Tax
- 5) Net Income / Average Stockholder's Equity

#### Stockholders' Equity

-Total Stockholders' Equity in 2015 is P1,279,595,219 (Issued and paid of 1,561,110,070.00 shares with P1.00 par value)

- Total Stockholders' Equity in 2014 is P1,211,732,425.16 (Issued and paid of 1,561,110,070.00 shares with P1.00 par value)

The decreased in cash and cash equivalent is attributable to the net cash flows used by the Company in its regular operating activities.

Movement in receivable is attributable to collection of receivable from sales with joint venture project and other receivable.

The increased in real estate for sale and development is attributed to the accounting of cost of lot purchased on installment net of sold during the period.

The decrease in property and equipment is brought about by the normal provision for an estimated depreciation using straight line method.

No movement in deferred income tax assets.

Movement in available-for-sale investments is the normal accounting of provision for unrealized valuation of AFS.

The movement of other assets accounts is attributed to the memorandum of agreement (MOA) with related party for a possible land purchase approximately 50 hectares in SJDM for future development, via a term sale & will be using funds from the current JVA to purchase the property.

The loans payable amounting ₱2,619 million are non-interest bearing. Funds were obtained for the acquisition of two (2) parcels of land included in the “real estate for sale and development account” in the 2012 statement of financial position.

The increase in Stockholder’s Equity is attributed to normal operational income in the real estate business starting year 2007, when commercial activity of Joint Venture was officially launched.

Total lots sold during the six months is Sixty One Thousand Three Hundred Forty Five (61,345) square meter, Thus the Company has already sold a total area of Seven Hundred Forty Six Thousand Two Hundred Seventy Seven (746,277) square meter as of June 30, 2014.

On the revenue side, the company has posted a net profit (after tax) of P10.967 Million in the six (6) months period ending June 30, 2014 as compared with the P14.535 million in 2013 of that same period. The deficit stands at P503.023 million and P511.933 million as of June 30, 2014 and 2013, respectively.

The Company posted an increase in Stockholder’s Equity which is ₱1,211.732 million as of June 30, 2014 compared to ₱1,203.422 million as of June 30, 2013, the increase is attributed to the normal operational income in the real estate business.

### **Other related matters in operation**

The increase in cash and cash equivalent is attributable to the net cash flows used by the Company in its regular operating activities.

Movement in receivable is attributable to collection of receivable from sales with joint venture project and other receivable.

The decrease in real estate for sale and development is attributed to the accounting cost of lots sold during the period.

The decrease in property and equipment is brought about by the normal provision for an estimated depreciation using straight line method.

No movement in deferred income tax assets.

Movement in available-for-sale investments is the normal accounting of provision for unrealized valuation of AFS.

The movement of other assets accounts is attributed to the memorandum of agreement (MOA) with related party for a possible land purchase approximately 50 hectares in SJDM for future development. It will be on a term sale and will be using funds from the current JVA to purchase the property.

The decrease in accounts payable and accruals is attributed to regular accruals and as well as deferred payments.

The increase in Stockholder's Equity is attributed the increase in paid-up Capital Stock and also attributable to normal operational income in the real estate business starting year 2007, when the commercial activity of Joint Venture Project was officially launched.

### **Material Changes to the Balance Sheet as of December 31, 2016 Compared to December 31, 2015 (Increase/Decrease of 5% or more)**

The Company's total assets increased at ₱2,054,970,626 in year 2016, as compared with ₱1,797,261,134 in 2015. The change from the total assets is attributable to the cost of 580,154 sq. m land purchased net of subdivided lots sold during the year.

Cash balance of ₱75.947 million as at end of December 31, 2016 as compared to ₱306.749 million in 2015, cash with banks earns interest at the respective bank deposits. Short-term investments are made for varying periods up to three (3) months depending on the immediate cash requirements of the Company and earn interest at the respective short-term deposit rates. Interest income earned from cash in bank and short-term investments amounted ₱324,143 ₱209,597 and ₱170,370 for the years ended December 31, 2015, 2014 and 2013 respectively. The movement of cash is attributable to the net cash flows generated by the Company in its operating activities.

Receivables increased by 25% from ₱334.523 million in 2016 as compared to that ₱252.498 million 2015. Trade receivables mainly represent the Company's outstanding balance in its share in the sale of real estate by SLRDI.

The Real Estate for Sale and Development decreased with balances of ₱1,525.864 million and ₱1,138.585 million in 2016 and 2015 respectively. The movement in the Real Estate for sale and development is attributable to the cost of land banking net of lot sold during the period.

As of June 30, 2017, the residential areas of Phase 1, Phase 2, Phase 3 and the Country Club are 100%, 100%, 98% and 99% completed, respectively, based on the physical completion report provided by the joint venture's supervising engineer.

Increased in the Property and Equipment account pertains to the recognition of depreciation expense by the Company amounting to ₱4.061 million partially offset by acquisition of additional property and equipment in the amount of ₱1.428 million.

The company's liability posted at ₱306.869 million in 2016, as compared with ₱66.550 million in 2015, the increased in payable and accrued expenses account pertains to the outstanding payable of the company for the cost of 580,154 sq. m land purchased on installment term payable over a period of four (4)

The movement of Output VAT account represents normal recording of Input and Output VAT.

There were no movements in the number of issued shares as at end of June 30, 2017.

The Company recorded a net income (before income tax) in the amount of ₱26.148 million in and ₱50.101 as at end of December 31, 2016 in 2015 respectively.

**Material Changes to the Balance Sheet as of December 31, 2015  
Compared to December 31, 2014 (Increase/Decrease of 5% or more)**

The Company's total assets increased at ₱1,797,261,134 in year 2015, as compared with ₱1,547,467,757 in 2014. The change from the total assets is attributable to the cost of sold during the year.

Cash balance of ₱306.749 million as at end of December 31, 2015 as compared to ₱51.618 million in 2014, cash with banks earns interest at the respective bank deposits. Short-term investments are made for varying periods up to three (3) months depending on the immediate cash requirements of the Company and earn interest at the respective short-term deposit rates. Interest income earned from cash in bank and short-term investments amounted ₱324,143 ₱209,597 and ₱170,370 for the years ended December 31, 2015, 2014 and 2013 respectively. The movement of cash is attributable to the net cash flows generated by the Company in its operating activities.

Receivables decreased by 6.64% from ₱269.270 million in 2014 as compared to that ₱252.498 million 2015. Trade receivables mainly represent the Company's outstanding balance in its share in the sale of real estate by SLRDI.

The Real Estate for Sale and Development decreased with balances of ₱1,138.585 million and ₱1,170.455 million in 2015 and 2014 respectively. The movement in the Real Estate for sale and development is attributable to the cost of land banking net of lot sold during the period.

As of June 30, 2016, the residential areas of Phase 1, Phase 2, Phase 3 and the Country Club are 99.96%, 99.97%, 93.00% and 99.00% completed, respectively, based on the physical completion report provided by the joint venture's supervising engineer.

A decrease in the Property and Equipment account pertains to the recognition of depreciation expense by the Company amounting to ₱3.328 million partially offset by acquisition of additional property and equipment in the amount of ₱1.119 million.

There is 3.36% decreased in accounts payable and accrued expenses account due to the realization of clients deposits, accounting of cost of lot purchased on installment and as well as normal recording of accrual of payables vis-a-vis payments.

The movement of Output VAT account represents normal recording of Input and Output VAT.

There were no movements in the number of issued shares in the year 2015.

The Company recorded a net income (before income tax) in the amount of ₱50.101million in 2015 compared with ₱117.896 million in 2014.

**Material Changes to the Balance Sheet as of December 31, 2014  
Compared to December 31, 2013 (Increase/Decrease of 5% or more)**

The Company's total assets decreased at ₱1,547,467,757 in year 2014, as compared with ₱1,482,068,780 in 2013. The change from the total assets is attributable to the cost of sold during the year.



Cash balance of ₱51.618 million as at end of December 31, 2014 as compared to ₱17.730 million in 2013, cash with banks earns interest at the respective bank deposits. Short-term investments are made for varying periods up to three (3) months depending on the immediate cash requirements of the Company and earn interest at the respective short-term deposit rates. Interest income earned from cash in bank and short-term investments amounted ₱92,057.00, ₱335,006.00, and ₱343,375.00 for the years ended December 31, 2014, 2013 and 2012 respectively. The movement of cash is attributable to the net cash flows generated by the Company in its operating activities.

Receivables increased by 66.91% from ₱180.950 million in 2013 as compared to that ₱269.2300 million 2014. Trade receivables mainly represent the Company's outstanding balance in its share in the sale of real estate by SLRDI.

The Real Estate for Sale and Development increased from ₱1,117,236,418 million and ₱1,170,454,786 million in 2013 and 2014 respectively. The movement in the Real Estate for sale and development is attributable to the cost of land banking net of lot sold during the period. As of June 30, 2015, the residential areas of Phase 1, Phase 2, Phase 3 and the Country Club are 97%, 98%, 72% and 98% completed, respectively, based on the physical completion report provided by the joint venture's supervising engineer.

A decrease in the Property and Equipment account pertains to the recognition of depreciation expense by the Company amounting to ₱2.949 million partially offset by acquisition of additional property and equipment in the amount of ₱1.334 million.

There is 29.66% decreased in accounts payable and accrued expenses account due to the realization of clients deposits, accounting of cost of lot purchased on installment and as well as normal recording of accrual of payables vis-a-vis payments.

The movement of Output VAT account represents normal recording of Input and Output VAT.

There were no movements in the number of issued shares in the year 2013.

The Company recorded a net income (before income tax) in the amount of ₱56.839 million in 2014 compared with ₱9.281 million in 2013.

#### **Material Changes to the Statements of Income as of December 31, 2016 Compared to December 31, 2015 (Increase/Decrease of 5% or more)**

There is 44.59% increased in real estate revenues in 2016 compared to that of 2015 which is attributable primarily on the marketing strategy being implemented by the Company which some of inventory is put on-hold (temporarily) to sell/market awaiting for much better price complemented by the Project Percentage of Completion (PPOC). The company is using the PPOC in the recognition of sales.

There is 54.32% decreased in Interest Income in 2016 compared to that of 2015 which is due normal depletion of receivable from installment sales.

There is 34.01% increased in the cost of Real Estate for Sale and Development in 2016 compared to that of 2015 the increased is primarily due to cost of 580,154 sq. m land purchased on installment term payable over a period of four (4).

There is 8.80% increased in Administrative Expenses in 2016 compared to that of 2015 which is basically due to normal economic trend during the year.

Interest Expense in 2016 is the cost of money at present value for land purchased on installment terms.

Overall, the Company posted net income before tax of ₱56.147 Million for the year ended December 2016 as compared with the ₱50.101 Million in 2015.

**Material Changes to the Statements of Income as of December 31, 2015  
Compared to December 31, 2014 (Increase/Decrease of 5% or more)**

There is 41.20% decreased in real estate revenues in 2015 compared to that of 2014 which is attributable primarily on the marketing strategy being implemented by the Company which some of inventory is put on-hold (temporarily) to sell/market awaiting for much better price.

There is 60.87% increase in Interest Income in 2015 compared to that of 2014 which is due normal accounting of sales on installment.

There is 2.72% decreased in the cost of Real Estate for Sale and Development in 2015 compared to that of 2014 which is due primarily to increased in cost price of lots sold during the year.

There is 31.73% decreased in Administrative Expenses in 2015 compared to that of 2014 which is due primarily to normal economic trend during the year and the effect of cutting measures being implemented by the company.

There is 100% decreased in Interest Expense in 2015 compared to that of 2014 detail of which is the out-right payment of land purchased on installment terms.

Overall, the Company posted net income before tax of ₱50.101 Million for the year ended December 2015 as compared with the ₱117.897 Million in 2014.

**Material Changes to the Statements of Income as of December 31, 2014  
Compared to December 31, 2013 (Increase/Decrease of 5% or more)**

There is 69.85% increased in real estate revenues in 2014 compared to that of 2013 which is attributable primarily on the marketing strategy being implemented by the Company which some of inventory is put on-hold (temporarily) to sell/market awaiting for much better price.

There is 22.94% increase in Interest Income in 2014 compared to that of 2013 which is due normal accounting of sales on installment.

There is 23.80% increased in Other Income in 2014 compared to that of 2013 the increase is attributed to the accounting of penalties and surcharges from installment receivable from sales of real estate.

There is 15.00% decreased in the cost of Real Estate for Sale and Development in 2014 compared to that of 2013 which is due primarily to increased in cost price of lots sold during the year.

There is 28.90% increased in Administrative Expenses in 2014 compared to that of 2013 which is due primarily to normal economic trend during the year.

There is 0.31% increased in Interest Expense in 2014 compared to that of 2013 detail of which is the recognition of accretion of installment payable from acquired parcels of land purchase on installment terms. The said parcels of land acquired on installment has been full paid in the second quarter of 2014.

Overall, the Company posted net income before tax of ₱56.838 Million for the year ended December 2014 as compared with the ₱9.280 Million in 2013.

**Other Matters**

- (a) The interim financial report have been prepared in conformity with generally accepted accounting principles in the Philippines
- (b) No disclosures nor discussions were made for the following since these did not affect the past and present operations of the Company:
  - (c) No known trends, events or uncertainties with significant impact on net sales, or income, or have material impact on liquidity that would trigger direct or contingent liability, including default or acceleration of obligation rather than what was mentioned in the Plan of Operation.
  - (d) Significant elements of income or loss that did not arise from the Company's continuing operations other than what was mentioned in the revenues.
  - (e) All accounting policies and methods of computation and estimates are followed in the interim financial statement as compared with the most recent annual financial statement report.
  - (f) There were no seasonality or cyclical aspects that have material effect in the financial statement and the financial condition or results of operations during the period.
  - (g) There were no material commitments affecting assets, liabilities, equity, net income, or cash flows that are unusual during the interim financial report.
  - (h) There were no nature and amount of changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.
  - (i) There were no issuance, repurchases, and repayment of debt and equity securities, except for the payment of non-interest bearing payable obtained for the acquisition of parcels of land recorded under "real estate for sale and development account" in statement of financial position.
  - (k) There were no Dividends paid during the interim financial period.
  - (l) The Company is reporting with only one (1) accounting/business segment.
  - (m) There were no material events that occurred during the subsequent to interim reporting period that have not been reflected in the financial statements, such as default or acceleration of an obligation or off-balance sheet transactions, arrangements, obligations, and other relationship of the company with unconsolidated entities or other persons created during the reporting period.
  - (n) There were no changes in the composition of the issuer during the interim period, No business combinations, acquisitions or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operation during the interim period.
  - (o) There were no changes in contingent liabilities or contingent asset made during the interim period as compared with the most recent annual balance sheet date.
  - (p) No disclosures in compliance with SEC MC No. 14, Series of 2004 specifically Certain Relationship and Related Transaction or arrangements, as there were no such transaction

during the period and or subsequent event occur after the close of the accounting period with respect to certain relationship or related transaction being required by SFAS/IAS No. 24.

(q) There were no events that will trigger director contingent financial obligation that is material to the company, including any default or acceleration of an obligation that need to Disclose.

(r) There were no material off-balance sheet transactions, arrangements obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.

(s) The were no reclassification on Financial Instruments in the current reporting period and previous periods.

(t) PFRS 9, as issued, reflects the first phase on the replacement of PAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in PAS 39. In subsequent phases, hedge accounting and impairment of financial assets will be addressed with the completion of this project. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets, but will potentially have no impact on classification and measurements of financial liabilities. The Company will quantify the effect in conjunction with the other phases, when issued, to present a comprehensive picture.

(u) The Company's Interim financial statements prepared in accordance with PFRS require management to make judgments and estimates that affect amounts reported in the financial statements and related notes. The judgments and estimates used in the financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the interim financial statements.

(v) Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(w) There were no material changes in financial condition & results of operation in the interim report of the Company for the quarter ending June 30, 2017 from the compliance of the PFRS.

***Financial Risk Management Objectives and Policies***

The Company's principal financial instruments comprise of cash and bank loans. The main purpose of these financial instruments is to finance the Company's operations. The Company has other financial instruments such as receivables, accounts payable and accrued expenses which arise directly from its operations. The main risks arising from the Company's financial instruments are liquidity risk, credit risk and interest rate risk. As at end of June 30, 2017 and 2015, the Company is not exposed to any significant foreign currency risk because all of its financial instruments are denominated in Philippine peso. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

***Liquidity Risk***

The Company seeks to manage its liquid funds through cash planning on a monthly basis. The Company uses historical figures and experiences and forecasts from its collection and disbursement.

As of June 30, 2017	On demand
Accounts payable & accrued expenses	P29,871,498
Liability from purchase of land	228,216,235
Deferred income tax liabilities	22,830,210

Income tax payable	2,720,056
Others	22,900,512
<b>Total</b>	<b>306,538,511</b>

### ***Credit Risk***

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables.

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry or geographical location.

The Company's principal credit risk is its dependence on one-counterparty. The credit risk of the Company is controlled by the approvals, limits and monitoring procedures. It is the Company's policy to enter into transactions with creditworthy parties to mitigate any significant concentration of credit risk. The Company ensures that credit transactions are made to parties with appropriate credit history and has internal mechanism to monitor granting of credit and management of credit exposures. The Company's maximum exposure to credit risk is equal to the carrying amount of its financial assets.

The Company sets up provision for impairment of accounts receivables equal to the balance of long-outstanding accounts receivables. The balance of long-outstanding accounts receivables subjected to the full allowance for doubtful accounts amounted to ₱55.301 million as at end of June 30, 2017.

Receivables that are neither past due nor impaired are due from creditworthy counterparties with good payment history with the Company.

Cash with banks are deposits made with reputable banks duly approved by the BOD.

### ***Interest Rate Risk***

The Company's exposure to the risk pertains to bank loans. The Company relies on budgeting and forecasting techniques to address this risk.

### ***Capital Management***

The primary objective of the Company's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the six months period ended June 30, 2017.

The following table pertains to the account balance the Company considers as its core capital as at end of June 30, 2017.

Capital stock .....	₱1,951,387,570
Capital surplus .....	201,228,674
Total .....	₱2,152,616,244

***Fair Value of Financial Instruments***

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such values:

***Cash and Receivables.*** The carrying amounts of cash and receivables approximate fair values primarily due to the relatively short-term maturity of these financial instruments. In the case of long-term receivables, the fair value is based on the present value of expected future cash flows using the applicable discount rates. The discount rates used range from 5.02% to 5.00% in 2017 and 5.66% to 5.66% in 2016.

Cash with banks are deposits made with reputable banks duly approved by the Board of Directors.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such values:

**MARKET PRICE AND DIVIDENDS ON THE COMPANY’S COMMON EQUITY**

The shares of the Company are listed and traded at the Philippine Stock Exchange. The high and low closing prices of the Company’s share for each quarter within the last three (3) fiscal years are as follows:

YEAR	MONTH/DATE	CLOSING (in Php)	
YEAR	QUARTER	HIGH (in Php)	LOW (in Php)
4			
2015	First	1.386	1.351
	Second	1.296	1.271
	Third	1.199	1.173
	Fourth	1.339	1.276
<b>2016</b>	First	1.570	1.528
	Second	2.170	2.016
	Third	2.800	2.742
	Fourth	2.811	2.792

The closing prices of the Company’s share are of the latest practicable trading dates are as follows

2017	January 31	2.751
	February 28	2.590
	March 28	2.350
	April 27	2.300
	May 31	2.380
	June 30	2.540
	July 31	2.350
	August 31	2.430
	September 15	2.400
	October 4	2.340

## **DIVIDENDS**

No dividends, either in cash or stock, were declared on the shares for the last three (3) fiscal years, i.e., 2016, 2015, 2014. There are no restrictions that limit the ability to pay dividends on common equity but the Company, as a general rule, shall only declare from surplus profits as determined by the Board of Directors as long as such declaration will not impair the capital of the Company.

## **RECENT SALES OF UNREGISTERED SECURITIES**

No sales of unregistered securities or exempt securities including recent issuance of securities constituting an exempt transaction on shares of the Company were sold during the last three (3) years.

## **CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

### **Information on Independent Accountant and other Related Matter**

#### 1. External Audit Fees and Services

a) Aggregate fees billed for the last three (3) years of Audit fee are ₱577,500.00, ₱500,000.00, ₱500,000.00 for the years 2016, 2015 and 2014 respectively. Conducting a seminar for free to introduce the implementation of the Accounting Financial Standards (AFS) and the Philippine Financial Reporting Standards (PFRS).

b) Audit professional fees were subjected to a 12% VAT

c) No other fees except for the regular audit service fee

d) All policies governing the audit procedures were duly approved by the audit committee.

2. The Company has no disagreement with the SGV & CO. regarding matters of accounting principle practice, auditing scope and procedure.

## **CORPORATE GOVERNANCE**

The Company has promulgated a Manual on Corporate Governance that took effect in 2002 and amended on 2014. The Manual continues to guide the activities of the Company and compliance therewith has been consistently observed.

There has been no deviation from the Company's Manual on Corporate Governance.

The Company believes that its Manual on Corporate Governance is in line with the leading practices and principles on good governance, and such, is in full compliance.

The Company will improve its Manual Corporate Governance when appropriate and warranted, in the Board of Directors' best judgment. In addition, it will be improved when a regulatory agency such as the SEC requires the inclusion of a specific provision.

## **The Board**

There is an effective and appropriately constituted Board who received relevant information required to properly accomplish their duties.

The Nomination Committee is mandated to ensure that there is a formal and transparent procedure for the appointment of new Directors of the Board. Where appropriate, every director receives training, taking into account his individual qualifications and experience. Training is also available on an ongoing basis to meet individual needs.

The term of office of all directors, including independent directors and officers shall be one (1) year and until the successors are duly elected and qualified.

## **Board Process**

Members of the Board meet when necessary throughout the year to adopt and review its key strategic and operational matters, approve and review major investments and funding decision, adopt and monitor appropriate internal control, and ensure that the principal risks of the Company are identified and properly managed.

The Board worked on an agreed agenda as it reviews the key activities of the business.

The Corporate Secretary is responsible to the Board and is available to individual Directors in respect of Board procedures. Atty. Christine P. Base holds the post.

## **Committees**

The Board has established a number of committees with specific mandates to deal with certain aspects of its business. All of the Committees have defined terms of reference.

### **Audit Committee**

The Audit Committee functions under the terms of reference approved by the Board. It meets at least twice a year and its roles include the review of the financial and internal reporting process, the system of internal control and management of risks and the external and internal audit process. The Audit Committee reviews the scope and results of the audit with external auditors and obtains external legal or other independent professional advice where necessary.

Other functions of the Audit Committee include the recommendation of the appointment or re-appointment of external auditors and the review of audit fees.

### **Nomination Committee**

The Committee assesses and recommends to the Board candidates for appointment of executive and non-executive directors positions. The Committee also makes recommendations to the Board on its composition. The Committee meets as required.



## Remuneration Committee

The Remuneration Committee is responsible in determining the Company's policy on executive remuneration and in specifying the remuneration and compensation packages on the employment or early termination from office of each of the executive directors of the Company. All decisions of the Remuneration Committee are only recommendatory and they are referred to the Board for final approval. The Remuneration Committee also monitors the compensation packages of other senior executives in the group below the Board level. The Committee meets as required.

## Compliance Officer (CO)

The CO is responsible for ensuring that the Company's corporate principles are consistently adhered to throughout the organization. The CO acts independently and her role is to supply the top management with the necessary information on whether the organization's decisions comply with professional rules and regulations, internal directives, regulatory authorities, and the statutory law.

The top twenty (20) stockholders as the Company as of June 30, 2017 are the following:

STOCKHOLDERS	CITIZENSHIP	SHARES	PERCENTAGE
01) PCD Nominee Corporation	Filipino	684,548,783	43.85%
02) Carmel Development, Inc.	Filipino	499,999,997	32.03%
03) Gregorio Araneta Inc.	Filipino	390,277,500	20.00%
04) Gamma Properties, Inc.	Filipino	136,000,000	8.71%
05) Olongapo Mabuhay Express Corp	Filipino	124,855,422	8.00%
06) PCD Nominee Corporation	Alien	84,546,166	5.42%
07) Brand Realty Corporation	Filipino	13,725,404	0.88%
08) Seafront Resources Corporation	Filipino	3,756,788	0.24%
09) Ruby D. Roa	Filipino	588,599	0.04%
10) Teresita Dela Cruz	Filipino	528,458	0.03%
11) Ma. Cristina De La Paz	Filipino	525,000	0.03%
12) Flora Pascual	Filipino	493,720	0.03%
13) Leonides Francisco Balmeo	Filipino	425,000	0.03%
Lovell Redondo Bautista	Filipino	425,000	0.03%
14) Luis V. Ongpin(ITF Luis M. Ongpin)	Filipino	411,000	0.03%
15) Pan Malayan Mgt&Invst Group	Filipino	392,727	0.03%
16) Paolo Tuason	Filipino	376,500	0.02%
17) EBC Securities Corporation	Filipino	300,000	0.02%
18) Rosanna Isabel Fores	Filipino	255,000	0.02%
19) Jaye Marjorie R. Gonzales	Filipino	200,000	0.01%
20) Jocelyn L. Oquias	Filipino	195,135	0.01%
<b>Sub-total</b>		<b>1,942,826,199</b>	<b>99.56%</b>
<b>Other stockholder's</b>		<b>8,561,371</b>	<b>0.44%</b>
<b>Total Number of Shares</b>		<b>1,951,387,570</b>	<b>100.00%</b>

## ARANETA PROPERTIES, INC.

### General Notes to the Financial Statement

1) Araneta Properties, Inc. is incorporated in the Philippines to acquire, own, hold, improve, develop, subdivide, sell, lease, rent, mortgage, manage and otherwise deal in real estate or any interest therein, for residential, commercial, industrial and recreational purposes, as well as to construct and develop or cause to be constructed and developed on any real estate or other

properties, golf course, buildings, hotels, recreation facilities and other similar structures with their appurtenances; and in general, to do and perform any and all acts or works which may be necessary or advisable for or related incidentally or indirectly with the aforementioned business or object of the Company. The Company is listed in the Philippine Stock Exchange (PSE) and has been included in the PSE Composite index since November 14, 1989.

2) The Company is operating in only one business segment. The number of employee was 57, 57, and 57 as at end of second quarter of 2017, 2016 and 2015 to perform any and all acts or work which may be necessary or advisable for or related directly or indirectly of the aforementioned business or objective of the Company. The registered office address is 21st Floor, Citibank Tower Paseo de Roxas, Makati City.

3) The Company has commenced regular activities of its real estate business on June 5, 2005 after recovering from the regional crisis that hit the real estate industry in 1997. The Company together with SLRDI began their activities based on their joint venture agreement dated June 5, 2003. Under the agreement, SLRDI will prepare and develop certain parcels of land owned by the Company at its own cost. The Company is responsible for the delivery of the parcels of land free from liens and encumbrances including any claims of tenants or third parties and from any form of litigation. The joint venture project shall consist of the development of an exclusive mixed-use residential - commercial subdivision with a country club. Once developed, the property will be shared by the parties either through cash or lot overrides. The Company shall receive 40% of the net sales proceeds, in case of cash override, or 40% of the saleable lots, in case of a lot override while SLRDI shall receive 60% of the net sales proceeds or the saleable lots. The Company plans to receive its share in joint venture operation through a cash override.

### **Summary of Significant Accounting Policies**

#### **Basis of Preparation**

1) The accompanying financial statement has been prepared under the historical cost basis, except for the AFS financial assets which are carried at fair value. The financial statements are presented in Philippine peso, which is the Company's functional and presentation currency.

2) The Company's financial statement has been prepared in accordance with the Philippine Financial Reporting Standards (PFRS).

3) The accounting policies adopted are consistent with those of the previous financial year except for the adoption of new and revised standards and interpretations from the International Financial Reporting Interpretations Committee.

A COPY OF THE COMPANY'S ANNUAL REPORT ON SEC FORM 17-A WILL BE PROVIDED WITHOUT CHARGE TO EACH PERSON UPON WRITTEN REQUEST OF ANY SUCH PERSON ADDRESSED TO:

**THE OFFICE OF THE CHIEF FINANCE OFFICER  
ARANETA PROPERTIES  
21<sup>st</sup> Floor, Citibank Tower, Paseo de Roxas, Makati City, Philippines**



# ARANETA PROPERTIES, INC.

21<sup>ST</sup> FLOOR CITIBANK TOWER PASEO DE ROXA 5, SALCEDO VILLAGE, MAKATI CITY PHILIPPINES 1200  
PHONE: (632)8481501 TO 04 • FAX: (632)848-1495•E-MAIL [ara@info.com.ph](mailto:ara@info.com.ph)

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS (SRC RULE 68)

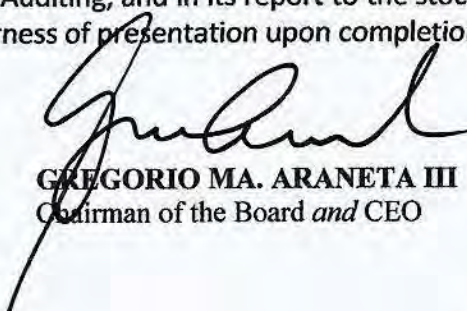
The Management of **Araneta Properties, Inc.**, is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2016, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors (Trustees) is responsible for overseeing the Company's financial reporting process.

The Board of Directors (Trustees) reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

**Sycip, Gorres, Velayo and Co.**, the independent auditors, appointed by the stockholders has audited the financial statements of the company in accordance with the Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

  
**GREGORIO MA. ARANETA III**  
Chairman of the Board *and* CEO

  
**CRISANTO ROY B. ALCID**  
President

  
**JOSE O. EUSTAQUIO III**  
Chief Finance Officer 

Date Approved  
April 12, 2017

REPUBLIC OF THE PHILIPPINES  
MAKTI CITY ..... S.S.

**MAKATI CITY**

SUBSCRIBED AND SWORN to before me this 06 the day of OCT 06 2017, 2017 at Makati City, Philippines, affiant exhibiting to me their Identification Cards as follows:

Name	Identification Cards No.
Gregorio Ma. Araneta III	TIN#136-998-184
Crisanto Roy B. Alcid	TIN#107-973-163
Jose O. Eustaquio III	TIN#108-128-015

Notary Public

Doc. No. 136  
 Page No. 29 :  
 Book No. XV :  
 Series of 2017 :

~~ATTY. GERVACIO B. ORTIZ, JR.~~  
~~NOTARY PUBLIC FOR MAKATI CITY~~  
~~UNTIL DECEMBER 31, 2018~~  
~~PTR NO. 5909514 01-03-2017/MAKATI~~  
~~IBP NO 65752 LIFETIME MEMBER~~  
~~APPT. NO. M 104 /2017/ROLL NO. 40091~~  
~~MCLE COMPLIANCE NO. V-0006934~~  
~~UNIT 102 PENINSULA COURT BLDG.~~  
~~8735 MAKATI AVE., MAKATI CITY~~

**CERTIFICATION OF INDEPENDENT DIRECTOR**

I, Alfredo De Borja, Filipino, of legal age, with address at Rm. 300 Milelong corner Herrera St., Legaspi Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an Independent Director of ARANETA PROPERTIES, INC.
2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
IONICS INC	Independent Director	2008 - present

3. I possess all the qualifications and none of the disqualifications to serve as independent director of ARANETA PROPERTIES, INC., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
5. I shall inform the Corporate Secretary of ARANETA PROPERTIES, INC. of any changes in the above-mentioned information within five (5) days from its occurrence.

Done this 4<sup>th</sup> day of Oct, 2017 at 2017

  
ALFREDO DE BORJA  
Affiant

SUBSCRIBED AND SWORN to before me this OCT 06 2017 at MAKATI CITY, Philippines, affiant exhibiting to me his RES. CERT. #25102207 issued on JAN - 17, 2017 issued at MAKATI CITY, valid until \_\_\_\_\_.

Doc No. 133  
Page No. 28  
Book No. XV  
Series of 2017

**ATTY. GERVACIO B. ORTIZ, JR.**  
**NOTARY PUBLIC FOR MAKATI CITY**  
**UNTIL DECEMBER 31, 2018**  
**PTR NO. 5909514 / 01-03-2017 / MAKATI**  
**IBP NO 656152 LIFETIME MEMBER**  
**APPT. NO. M.104 / 2017 / ROLL NO. 40091**  
**MCLE COMPLIANCE NO. V-0006934**  
**UNIT 102 PENINSULA COURT BLDG.**  
**8785 MAKATI AVE., MAKATI CITY**

**CERTIFICATION OF INDEPENDENT DIRECTOR**

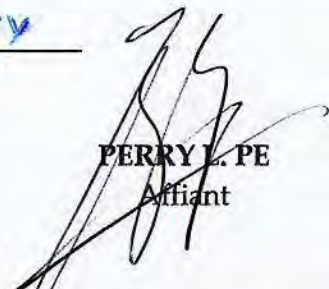
I, Perry L. Pe, Filipino, of legal age, with address at ROMULO MABANTA LAW OFFICES, 21<sup>th</sup> Floor Phil-am Life Tower, Paseo de Roxas, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an Independent Director of ARANETA PROPERTIES, INC.
2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service

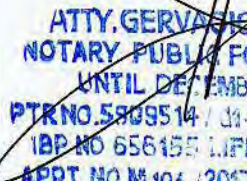
3. I possess all the qualifications and none of the disqualifications to serve as independent director of ARANETA PROPERTIES, INC., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
5. I shall inform the Corporate Secretary of ARANETA PROPERTIES, INC. of any changes in the above-mentioned information within five (5) days from its occurrence.

Done this OCT 06 2017 day of 2017, 2017 at MAKATI CITY

  
**PERRY L. PE**  
Affiant

SUBSCRIBED AND SWORN to before me this OCT 06 2017 at MAKATI CITY, Philippines, affiant exhibiting to me his \_\_\_\_\_ issued on \_\_\_\_\_ issued at \_\_\_\_\_, valid until \_\_\_\_\_.

Doc No. 132  
Page No. 28  
Book No. XV  
Series of 2017

  
**ATTY. GERVASIO B. ORTIZ, JR.**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2018  
PTR NO. 5809514 / 01-03-2017/MAKATI  
IBP NO 656155 LIFETIME MEMBER  
APPT. NO. M 104 / 2017/ROLL NO. 40091  
MCLE COMPLIANCE NO. V-0006934  
UNIT 102 PENINSULA COURT BLDG.  
3735 MAKATI AVE., MAKATI CITY

**CERTIFICATION OF INDEPENDENT DIRECTOR**

I, Alfredo D. Roa, III, Filipino, of legal age, with address at 119 Avocado Dr. Ayala Alabang, Muninlupa City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an Independent Director of ARANETA PROPERTIES, INC.
2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service

3. I possess all the qualifications and none of the disqualifications to serve as independent director of ARANETA PROPERTIES, INC., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
5. I shall inform the Corporate Secretary of ARANETA PROPERTIES, INC. of any changes in the above-mentioned information within five (5) days from its occurrence.

Done this 06 day of OCT 2017 2017 at MAKATI CITY

  
**ALFREDO D. ROA, III**  
Affiant

SUBSCRIBED AND SWORN to before me this OCT 06 2017 at MAKATI CITY, Philippines, affiant exhibiting to me his \_\_\_\_\_ issued on \_\_\_\_\_ issued at \_\_\_\_\_, valid until \_\_\_\_\_.

Doc No. 131  
Page No. 28  
Book No. XV  
Series of 2017


**ATTY. GERVACIO B. ORTIZ, JR.**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2018  
PTR NO. 5989514 / 11-03-2017/MAKATI  
IBP NO 656155 LIFETIME MEMBER  
APPT. NO. M 104 / 2017 / ROLL NO. 40091  
MCLE COMPLIANCE NO. V-0006934  
UNIT 102 PENINSULA COURT BLDG,  
8785 MAKATI AVE., MAKATI CITY

**SECRETARY'S CERTIFICATE**

I, **CHRISTINE P. BASE**, Filipino, of legal age and with office address at the 8<sup>th</sup> Floor Chatham House, 116 Valero St., Salcedo Village, Makati City, after having been duly sworn in accordance with law, hereby depose and state that:


1. I am the duly elected Corporate Secretary of **ARANETA PROPERTIES, INC.** (the "Corporation"), a corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office at the 21<sup>st</sup> Floor, Citibank Tower, Paseo de Roxas, Makati City;
2. As such Corporate Secretary, I have in my custody the books and records and other papers of the Corporation, including but not limited to the minutes of the meetings of the Board of Directors and of the stockholders of the Corporation;
3. I hereby certify that to the best of my knowledge, none of the named directors and officers of the Corporation works for the Government of the Republic of the Philippines.

IN WITNESS WHEREOF, I have hereunto set my hand this OCT 05 2017 at Makati City, Philippines.

  
**CHRISTINE P. BASE**  
Corporate Secretary

**SUBSCRIBED AND SWORN** to before me this OCT 06 2017 at Makati City, Philippines, affiant exhibiting to me her Integrated Bar of the Philippines Lifetime Member ID with No. 08661, Albay Chapter.

Doc. No. 307;  
Page No. 62;  
Book No. ✓;  
Series of 2017.

  
**CARLO ARTEMUS V. DIAZ**  
Pacis & Reyes Law Office  
8/F, Chatham House, 116 Valero cor. V.A. Rufino Sts.  
1227 Salcedo Village, Makati City, Tel No 8443906  
Roll No. 65662 / IBP Lifetime No. 014850 / Manila I Chapter

TR No. 5908805/Makati City/Jan. 3, 2017/ Appt. No. M-07  
Notary Public for Makati City until 31 December 2018



REPUBLIC OF THE PHILIPPINES)  
MAKATI CITY ) S.S.

**AFFIDAVIT OF UNDERTAKING**

I, **JOSE O. EUSTAQUIO III**, of legal age and with office address at 21<sup>st</sup> Floor Citibank Tower, Paseo de Roxas, Makati City, after being duly sworn in accordance with law, hereby depose and state that:

I am the duly elected Chief Finance Officer of **ARANETA PROPERTIES INCORPORATED** (the "Corporation"), a domestic corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office located at 21<sup>st</sup> Floor Citibank Tower, Paseo de Roxas, Makati City;

As such Chief Financial Officer, I hereby undertake to publish in a newspaper a notice that the 3rd Quarter Report for the period ended September 30, 2017 will be made available upon request to the Corporation's stockholders at least five (5) calendar days before holding the Annual Stockholders' Meeting and that such reports can be viewed at the company's official website;

This affidavit of undertaking is being executed to attest to the truth of the foregoing statements and in compliance with the directive of the SEC in relation to the dissemination of the Information Statement to the stockholders of the Corporation.

IN WITNESS WHEREOF, I have hereunto affixed my signature this OCT 06 2017 at MAKATI CITY

*gor*  
**JOSE O. EUSTAQUIO III**  
Affiant

**SUBSCRIBED AND SWORN TO** before me this OCT 06 2017 at MAKATI CITY and affiant exhibiting to me his Social Security System ID no. **03-2637021-0**

Doc. No. 135  
Page No. 2P  
Book No. XV  
Series of 2017

~~ATTY. GERVACIO B. ORTIZ, JR.  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2018  
PTR NO 5909514 / 01-03-2017 / MAKATI  
IBP NO 656455 LIFETIME MEMBER  
APPT. NO. M 104 / 2017 / ROLL NO. 40091  
MCLE COMPLIANCE NO. V-0006934  
UNIT 102 PERINSULA COURT BLDG.  
8735 MAKATI AVE., MAKATI CITY~~

# COVER SHEET

for  
AUDITED FINANCIAL STATEMENTS

SEC Registration Number

0	0	0	0	1	5	2	2	4	9
---	---	---	---	---	---	---	---	---	---

COMPANY NAME

A	R	A	N	E	T	A		P	R	O	P	E	R	T	I	E	S	,		I	N	C	.				

PRINCIPAL OFFICE ( No. / Street / Barangay / City / Town / Province )

2	1	S	T		F	L	O	O	R	,		C	I	T	I	B	A	N	K		T	O	W	E	R	,		P	A
S	E	O		D	E		R	O	X	A	S	,		M	A	K	A	T	I		C	I	T	Y					

Form Type

A	A	F	S
---	---	---	---

Department requiring the report

S	E	C
---	---	---

Secondary License Type, If Applicable

N	/	A
---	---	---

### COMPANY INFORMATION

Company's Email Address

<b>Not Applicable</b>
-----------------------

Company's Telephone Number

<b>(02) 848-1501</b>
----------------------

Mobile Number

<b>Not Applicable</b>
-----------------------

No. of Stockholders

<b>2,208</b>
--------------

Annual Meeting (Month / Day)

<b>11/16</b>
--------------

Fiscal Year (Month / Day)

<b>December 31</b>
--------------------

### CONTACT PERSON INFORMATION

The designated contact person MUST be an Officer of the Corporation

Name of Contact Person

<b>Mr. Gerardo Deloso</b>
---------------------------

Email Address

<b>gerardo_deloso@yahoo.com</b>
---------------------------------

Telephone Number/s

<b>(02) 848-1501</b>
----------------------

Mobile Number

<b>Not Applicable</b>
-----------------------

### CONTACT PERSON'S ADDRESS

<b>21st Floor, Citibank Tower, Paseo de Roxas, Makati City</b>
--

*NOTE 1 : In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.*

*2 : All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.*





# ARANETA PROPERTIES, INC.

21<sup>ST</sup> FLOOR CITIBANK TOWER PASEO DE ROXA S, SALCEDO VILLAGE, MAKATI CITY PHILIPPINES 1200  
PHONE: (632)8481501 TO 04 • FAX: (632)848-1495 • E-MAIL [ara@info.com.ph](mailto:ara@info.com.ph)

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS (SRC RULE 68)

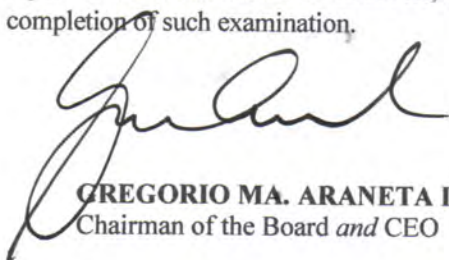
The Management of Araneta Properties, Inc., is responsible for the preparation and fair presentation of the financial statements for the years ended December 31, 2016 and 2014, including the additional components attached therein:


- a. Schedule of receipts and disbursements (not applicable);
- b. Reconciliation of Retained Earnings Available for Dividend Declaration (not applicable);
- c. Schedule of all the effective standards and interpretations as of reporting date;
- d. Supplementary schedules required by Annex 68-E;
- e. Map of the relationships of the companies within the group

in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances, including the additional components attached therein:

The Board of Directors reviews and approves the financial statements and submits the same to the stockholders or members.

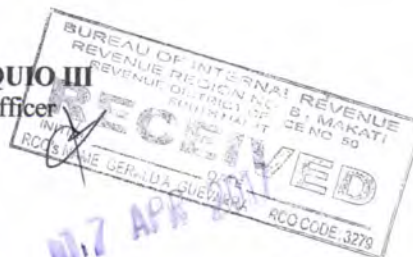
Sycip, Gorres, Velayo and Co., the independent auditors, appointed by the stockholders has examined the financial statements of the company in accordance with the Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such examination.

  
**GREGORIO MA. ARANETA III**  
Chairman of the Board and CEO

  
**CRISANTO ROY B. ALCID**  
President

  
**JOSE O. EUSTAQUIO III**  
Chief Finance Officer

Date Approved  
April \_\_, 2017



REPUBLIC OF THE PHILIPPINES  
MAKATI CITY ..... S.S.

**MAKATI CITY**

**APR 11 2017**

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ the day of April, 2017 at Makati City, Philippines, affiant exhibiting to me their Identification Cards as follows:

Name  
Gregorio Ma. Araneta III  
Crisanto Roy B. Alcid  
Jose O. Eustaquio III

Identification Cards No.  
TIN#136-998-184  
TIN#107-973-163  
TIN#108-128-015

Notary Public

~~ATTY. GERVACIO B. ORTIZ, JR.  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31/ 2018  
PTR NO. 5989514 / 01-03-2017/ MAKATI  
IBP NO 655155 LIFETIME MEMBER  
APPT. NO. M-104/2017/ ROLL NO. 40091  
MCLE COMPLIANCE NO. V-0006934  
UNIT 102 PENINSULA COURT BLDG.  
8735 MAKATI AVE., MAKATI CITY~~

Doc. No. 4719  
Page No. 90  
Book No. 90  
Series of 9017

## **INDEPENDENT AUDITOR'S REPORT**

The Board of Directors and the Stockholders  
Araneta Properties, Inc.  
21st Floor, Citibank Tower  
Paseo de Roxas, Makati City

### **Report on the Audit of the Financial Statements**

We have audited the financial statements of Araneta Properties, Inc. (the Company), which comprise the statements of financial position as at December 31, 2016 and 2015, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2016, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2016 and 2015, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRSs).

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying financial statements.



### *Revenue Recognition on Real Estate Sales*

The Company presently derives its revenue solely from the sale of real estate arising from a project agreement which has been substantially completed as discussed in Note 18 of the financial statements. In 2016, the Company recognized revenue from sale of real estate amounting to ₱134.88 million. This matter is significant to our audit because revenue is material to the financial statements and depends on the completeness and accuracy of information used by the Company in its calculation and recognition of said revenue.

### *Audit Response*

We obtained an understanding of the Company's revenue recognition process with respect to the real estate project and tested the related controls. We performed inquiries with relevant personnel on the sales, collection and reporting processes. We obtained sales and collection reports and compared the data with the information in the Company's revenue calculation and monitoring schedule, and reviewed the disposition of differences noted. On a test basis, we traced reported lot sales and actual collection remittances to corresponding sales invoices and contracts to sell and official receipts and bank records. We performed cut-off procedures by examining sales and collection reports for the month subsequent to the cut-off date.

### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016, but does not include the financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

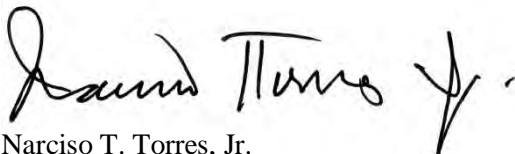
From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on the Supplementary Information Required Under Revenue Regulations 15-2010**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 22 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Araneta Properties, Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Narciso T. Torres, Jr.

SYCIP GORRES VELAYO & CO.



Narciso T. Torres, Jr.

Partner

CPA Certificate No. 84208

SEC Accreditation No. 1511-A (Group A),

October 1, 2015, valid until September 30, 2018

Tax Identification No. 102-099-147

BIR Accreditation No. 08-001998-111-2015,

March 4, 2015, valid until March 3, 2018

PTR No. 5908769, January 3, 2017, Makati City

April 12, 2017





**ARANETA PROPERTIES, INC.**  
**STATEMENTS OF FINANCIAL POSITION**

	<b>December 31</b>	
	<b>2016</b>	<b>2015</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Note 4)	<b>₱75,947,377</b>	₱306,748,770
Trade and other receivables (Notes 5 and 18)	<b>169,317,585</b>	114,860,449
Due from related parties (Note 13)	<b>32,869,529</b>	–
Real estate inventories (Notes 6 and 18)	<b>881,024,137</b>	947,900,462
Input value-added tax (VAT) - net	<b>79,553,465</b>	36,922,917
Prepaid taxes	<b>7,656,927</b>	3,536,361
<b>Total Current Assets</b>	<b>1,246,369,020</b>	1,409,968,959
<b>Noncurrent Assets</b>		
Trade receivables - net of current portion (Note 5)	<b>132,336,494</b>	137,637,873
Land held for future development (Note 7)	<b>644,840,422</b>	190,684,677
Property and equipment (Note 8)	<b>19,097,499</b>	17,668,719
Investment property (Note 9)	<b>5,444,076</b>	5,444,076
Available-for-sale (AFS) financial assets	<b>2,400,000</b>	2,350,000
Deposit for land acquisition (Note 10)	<b>4,483,115</b>	33,506,830
<b>Total Noncurrent Assets</b>	<b>808,601,606</b>	387,292,175
<b>TOTAL ASSETS</b>	<b>₱2,054,970,626</b>	₱1,797,261,134
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses (Note 11)	<b>₱30,631,504</b>	₱29,871,161
Liability for purchased land (Note 12)	<b>70,983,305</b>	–
<b>Total Current Liabilities</b>	<b>101,614,809</b>	29,871,161
<b>Noncurrent Liabilities</b>		
Liability for purchased land - net of current portion (Note 12)	<b>160,232,929</b>	–
Retirement benefit obligation (Note 14)	<b>22,191,012</b>	21,795,135
Deferred tax liability - net (Note 15)	<b>22,830,211</b>	14,884,081
<b>Total Noncurrent Liabilities</b>	<b>205,254,152</b>	36,679,216
<b>Total Liabilities</b>	<b>306,868,961</b>	66,550,377
<b>Equity</b>		
Capital stock - ₱1 par value		
Authorized - 5,000,000,000 shares		
Issued - 1,951,387,570 shares (Note 17)	<b>1,951,387,570</b>	1,951,387,570
Additional paid-in capital (Note 17)	<b>201,228,674</b>	201,228,674
Unrealized valuation losses on AFS financial assets	<b>(120,000)</b>	(170,000)
Remeasurement losses on retirement benefit plan (Note 14)	<b>(3,837,580)</b>	(5,532,573)
Deficit (Note 17)	<b>(400,556,999)</b>	(416,202,914)
<b>Total Equity</b>	<b>1,748,101,665</b>	1,730,710,757
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>₱2,054,970,626</b>	₱1,797,261,134

*See accompanying Notes to Financial Statements.*



**ARANETA PROPERTIES, INC.****STATEMENTS OF COMPREHENSIVE INCOME**

	Years Ended December 31		
	2016	2015	2014
<b>SALE OF REAL ESTATE</b> (Notes 5 and 18)	<b>₱134,877,756</b>	₱93,284,365	₱204,697,130
<b>COST OF REAL ESTATE SOLD</b> (Note 6)	<b>66,876,325</b>	31,869,647	34,352,430
<b>GROSS PROFIT</b>	<b>68,001,431</b>	61,414,718	170,344,700
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>			
Salaries and wages	13,981,870	13,204,139	13,098,280
Security services	11,108,348	9,333,068	8,901,900
Entertainment, amusement and recreation	9,282,041	9,091,450	17,966,458
Taxes and licenses	8,232,346	6,795,474	13,009,736
Depreciation (Note 8)	4,060,915	3,328,011	2,957,149
Retirement benefit expense (Note 14)	2,817,295	1,982,455	1,644,097
Professional fees	1,682,337	1,257,610	1,884,464
Building dues and related charges	1,603,379	1,707,977	2,708,678
Utilities	655,815	777,539	1,078,358
Others	5,703,507	6,865,287	9,843,197
	<b>59,127,853</b>	54,343,010	73,092,317
<b>OTHER INCOME (EXPENSE)</b>			
Interests and penalties (Notes 4 and 5)	19,657,136	43,028,983	26,747,393
Interest expense (Note 12 and 21)	(2,383,190)	–	(6,503,272)
Gain on disposal of property and equipment	–	–	400,000
	<b>17,273,946</b>	43,028,983	20,644,121
<b>INCOME BEFORE INCOME TAX</b>	<b>26,147,524</b>	50,100,691	117,896,504
<b>PROVISION FOR INCOME TAX</b> (Note 15)			
Current	3,281,904	9,105,193	30,690,852
Deferred	7,219,705	3,182,346	27,231,248
	<b>10,501,609</b>	12,287,539	57,922,100
<b>NET INCOME</b>	<b>15,645,915</b>	37,813,152	59,974,404
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
<i>Item not to be reclassified to profit or loss in subsequent periods</i>			
Remeasurement gain (losses) on retirement benefit plan, net of deferred taxes of ₱0.73 million in 2016, ₱0.77 million in 2015 and ₱1.34 million in 2014 (Note 14)	1,694,993	(1,797,087)	(3,135,899)
<i>Item to be reclassified to profit or loss in subsequent periods</i>			
Unrealized valuation gains (losses) on AFS financial assets	50,000	(20,000)	–
	<b>1,744,993</b>	(1,817,087)	(3,135,899)
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱17,390,908</b>	₱35,996,065	₱56,838,505
<b>EARNINGS PER SHARE</b>			
Basic and diluted (Note 16)	<b>₱0.0080</b>	₱0.0233	₱0.0384

See accompanying Notes to Financial Statements.



**ARANETA PROPERTIES, INC.**

**STATEMENTS OF CHANGES IN EQUITY**

**FOR THE YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014**

	Capital Stock (Note 17)	Additional Paid-in Capital (Note 17)	Unrealized Valuation Gains (Losses) on AFS Financial Assets	Remeasurement Gains (Losses) on Retirement Benefit Plan, net of Deferred Taxes (Note 14)	Deficit	Total
<b>Balances at January 1, 2014</b>	<b>₱1,561,110,070</b>	<b>₱154,395,374</b>	<b>(₱150,000)</b>	<b>(₱599,587)</b>	<b>(₱513,990,470)</b>	<b>₱1,200,765,387</b>
Net income	-	-	-	-	59,974,404	59,974,404
Other comprehensive loss	-	-	-	(3,135,899)	-	(3,135,899)
Total comprehensive income (loss)	-	-	-	(3,135,899)	59,974,404	56,838,505
<b>Balances at December 31, 2014</b>	<b>1,561,110,070</b>	<b>154,395,374</b>	<b>(150,000)</b>	<b>(3,735,486)</b>	<b>(454,016,066)</b>	<b>1,257,603,892</b>
Issuance of shares (Note 17)	390,277,500	46,833,300	-	-	-	437,110,800
Net income	-	-	-	-	37,813,152	37,813,152
Other comprehensive loss	-	-	(20,000)	(1,797,087)	-	(1,817,087)
Total comprehensive income (loss)	-	-	(20,000)	(1,797,087)	37,813,152	35,996,065
<b>Balances at December 31, 2015</b>	<b>1,951,387,570</b>	<b>201,228,674</b>	<b>(170,000)</b>	<b>(5,532,573)</b>	<b>(416,202,914)</b>	<b>1,730,710,757</b>
Net income	-	-	-	-	15,645,915	15,645,915
Other comprehensive income	-	-	50,000	1,694,993	-	1,744,993
Total comprehensive income	-	-	50,000	1,694,993	15,645,915	17,390,908
<b>Balances at December 31, 2016</b>	<b>₱1,951,387,570</b>	<b>₱201,228,674</b>	<b>(₱120,000)</b>	<b>(₱3,837,580)</b>	<b>(₱400,556,999)</b>	<b>₱1,748,101,665</b>

See accompanying Notes to Financial Statements.



**ARANETA PROPERTIES, INC.**  
**STATEMENTS OF CASH FLOWS**

	Years Ended December 31		
	2016	2015	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax	<b>₱26,147,524</b>	₱50,100,691	₱117,896,504
Adjustments for:			
Depreciation (Note 8)	<b>4,060,915</b>	3,328,011	2,957,149
Retirement benefit expense (Note 14)	<b>2,817,295</b>	1,982,455	1,644,097
Interest expense (Notes 12 and 21)	<b>2,383,190</b>	–	6,503,272
Interest income (Note 4)	<b>(2,385,504)</b>	(675,799)	(209,597)
Provision for impairment losses	–	–	48,946
Gain on disposal of property and equipment	–	–	(400,000)
Operating income before working capital changes	<b>33,023,420</b>	54,735,358	128,440,371
Decrease (increase) in:			
Trade and other receivables	<b>(49,155,757)</b>	16,801,483	(88,349,014)
Input VAT	<b>(42,630,548)</b>	(8,519,481)	(1,415,102)
Real estate inventories	<b>66,876,325</b>	31,869,647	14,352,430
Increase (decrease) in accounts payable and accrued expenses	<b>760,343</b>	(206,623,666)	122,945,833
Net cash generated from (used in) operations	<b>8,873,783</b>	(111,736,659)	175,974,518
Interest received	<b>2,385,504</b>	675,799	160,651
Income taxes paid	<b>(7,402,470)</b>	(36,293,264)	(16,351,438)
Interest paid	–	–	(6,459,062)
Net cash flows from (used in) operating activities	<b>3,856,817</b>	(147,354,124)	153,324,669
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Land held for future development	<b>(191,815,871)</b>	–	–
Acquisitions of property and equipment (Note 8)	<b>(5,489,695)</b>	(1,119,204)	(2,673,115)
Deposits for land acquisition (Note 10)	<b>(4,483,115)</b>	(33,506,830)	–
Decrease in other assets	–	–	87,003,759
Proceeds from disposal of property and equipment	–	–	400,000
Net cash flows from (used in) investing activities	<b>(201,788,681)</b>	(34,626,034)	84,730,644
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Due from related parties (Note 13)	<b>(32,869,529)</b>	–	–
Proceeds from share issuance (Note 17)	–	437,110,800	–
Payment of loans (Note 21)	–	–	(204,167,102)
Net cash flows from (used in) financing activities	<b>(32,869,529)</b>	437,110,800	(204,167,102)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(230,801,393)</b>	255,130,642	33,888,211
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>306,748,770</b>	51,618,128	17,729,917
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 4)</b>	<b>₱75,947,377</b>	₱306,748,770	₱51,618,128

See accompanying Notes to Financial Statements.



# ARANETA PROPERTIES, INC.

---

## NOTES TO FINANCIAL STATEMENTS

---

### 1. Corporate Information

Araneta Properties, Inc. (the Company) was registered with the Philippine Securities and Exchange Commission (SEC) on June 15, 1988 to acquire, own, hold, improve, develop, subdivide, sell, lease, rent, mortgage, manage and otherwise deal in real estate or any interest therein, for residential, commercial, industrial and recreational purposes, as well as to construct and develop or cause to be constructed and developed on any real estate or other properties, golf course, buildings, hotels, recreation facilities and other similar structures with their appurtenances; and in general, to do and perform any and all acts or work which may be necessary or advisable for or related incidentally or directly with the aforementioned business or object of the Company. The Company is listed in the Philippine Stock Exchange (PSE) and has been included in the PSE composite index since November 14, 1989.

The Company's registered office address is 21st Floor, Citibank Tower, Paseo de Roxas, Makati City.

The financial statements of the Company as of December 31, 2016 and 2015 and for each of the three years in the period ended December 31, 2016 were authorized for issuance by the Board of Directors (BOD) on April 12, 2017.

---

### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The financial statements have been prepared under the historical cost basis, except for available for sale (AFS) financial assets which are carried at fair value. The financial statements are presented in Philippine peso (₱), which is the Company's functional currency. All values are rounded off to the nearest ₱ except when otherwise indicated.

#### Statement of Compliance

The financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

#### Changes in Accounting Policies and Disclosures

#### **Amended Standards and Improved PFRS Adopted in Calendar Year 2016**

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amended standards and improved PFRS which the Company has adopted starting January 1, 2016. Unless otherwise indicated, the adoption did not have any significant impact on the financial statements of the Company.

- Amendments to PFRS 10, *Consolidated Financial Statements*, PFRS 12, *Disclosure of Interests in Other Entities*, and Philippine Accounting Standard (PAS) 28, *Investments in Associates and Joint Ventures*, *Investment Entities: Applying the Consolidation Exception*  
These amendments clarify that the exemption in PFRS 10 from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity that measures all of its subsidiaries at fair value. They also clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity parent is consolidated. The amendments also allow an investor (that is



not an investment entity and has an investment entity associate or joint venture) to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries when applying the equity method.

- Amendments to PFRS 11, *Joint Arrangements, Accounting for Acquisitions of Interests in Joint Operations*

The amendments to PFRS 11 require a joint operator that is accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business (as defined by PFRS 3), to apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation.

- PFRS 14, *Regulatory Deferral Accounts*

PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of income and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. Since the Company is an existing PFRS preparer, this standard would not apply.

- Amendments to PAS 1, *Presentation of Financial Statements, Disclosure Initiative*

The amendments are intended to assist entities in applying judgment when meeting the presentation and disclosure requirements in PFRSs. They clarify the following:

- That entities shall not reduce the understandability of their financial statements by either obscuring material information with immaterial information; or aggregating material items that have different natures or functions
- That specific line items in the statement of income and other comprehensive income and the statement of financial position may be disaggregated
- That entities have flexibility as to the order in which they present the notes to financial statements
- That the share of other comprehensive income of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

- Amendments to PAS 16, *Property, Plant and Equipment* and PAS 38, *Intangible Assets, Clarification of Acceptable Methods of Depreciation and Amortization*

The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a



revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets.

- **Amendments to PAS 16, *Property, Plant and Equipment*, and PAS 41, *Agriculture: Bearer Plants***  
The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, will apply.
- **Amendments to PAS 27, *Separate Financial Statements, Equity Method in Separate Financial Statements***  
The amendments allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS

#### *Improvements to PFRS (2012 2014 Cycle)*

The Annual Improvements to PFRS contains non-urgent but necessary amendments to the following standards:

- PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations, Changes in Methods of Disposal*
- PFRS 7, *Financial Instruments: Disclosures, Servicing Contracts*
- PFRS 7, *Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*
- PAS 19, *Employee Benefits, Discount Rate: Regional Market Issue*
- PAS 34, *Interim Financial Reporting, Disclosure of Information 'Elsewhere in the Interim Financial Report'*

#### **New Accounting Standards, Interpretations and Amendments Effective Subsequent to December 31, 2016**

The Company will adopt the standards and interpretations enumerated below when these become effective. Except as otherwise indicated, the Company does not expect the adoption of these new, revised and amended standards and new Philippine Interpretation from International Financial Reporting Interpretations Committee (IFRIC) to have a significant impact on the Company's financial statements.

#### *Effective 2017*

- **Amendment to PFRS 12, *Clarification of the Scope of the Standard* (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)**  
The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint



venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

- Amendments to PAS 7, *Statement of Cash Flows, Disclosure Initiative*  
The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted. Application of amendments will result in additional disclosures in the 2017 financial statements of the Company.

The Company is currently assessing the impact of adopting this standard.

- Amendments to PAS 12, *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses*  
The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

#### *Effective 2018*

- Amendments to PFRS 2, *Share-based Payment, Classification and Measurement of Share-based Payment Transactions*  
The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

- Amendments to PFRS 4, *Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4*  
The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are





predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

- **PFRS 15, *Revenue from Contracts with Customers***  
PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Company is currently assessing the impacts of PFRS 15.

- **PFRS 9, *Financial Instruments***  
PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Company's financial liabilities. The adoption will also have an effect on the Company's application of hedge accounting and on the amount of its credit losses. The Company is currently assessing the impact of adopting this standard.

- **Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value* (Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)**  
The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.



- Amendments to PAS 40, *Investment Property, Transfers of Investment Property*  
The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.
- Philippine Interpretation IFRIC-22, *Foreign Currency Transactions and Advance Consideration*  
The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

#### *Effective 2019*

- PFRS 16, *Leases*  
Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Company is currently assessing the impact of adopting PFRS 16.

#### *Deferred effectivity*

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*  
The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or



joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and are subject to an insignificant risk of change in value.

#### Financial Instruments

Financial instruments are recognized in the statement of financial position when the Company becomes a party to the contractual provisions of the instruments. The Company determines the classification of its financial instruments on initial recognition and, where allowed and appropriate, re-evaluates this designation at each reporting date.

Financial instruments are recognized initially at fair value of the consideration given (in the case of an asset) or received (in the case of a liability). Except for financial instruments at fair value through profit or loss (FVPL), the initial measurement of financial instruments includes transaction costs.

#### Financial Assets

The Company's financial assets consist of loans and receivables and AFS financial assets.

#### *Loans and Receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held for trading, designated as AFS financial assets or designated as financial assets at FVPL. This accounting policy mainly relates to the statement of financial position captions "Cash and cash equivalents", "Trade and other receivables" and "Due from related parties".

Loans and receivables are recognized initially at fair value, which normally pertains to the billable amount. After initial measurement, loans and receivables are measured at amortized cost using the effective interest rate (EIR) method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization, if any, is included in "Interest" account in the statement of comprehensive income as part of profit or loss. The losses arising from impairment of receivables, if any, are recognized as expense in the statement of comprehensive income. The level of allowance for impairment losses is evaluated by management on the basis of factors that affect the collectibility of accounts.

#### *AFS Financial Assets*

AFS financial assets are those investments which are designated as such or do not qualify to be classified as financial assets at FVPL or loans and receivables. These are purchased and held



indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurements, AFS financial assets are measured at fair value. Unrealized gains and losses arising from fair valuation of AFS equity investments are reported as part of the “Other comprehensive income” section of the statement of comprehensive income.

AFS financial assets whose fair value cannot be reliably established are carried at cost less an allowance for any possible impairment. This normally applies to equity investments that are unquoted and whose cash flows cannot be forecasted reasonably.

When the investment is disposed of, the cumulative gains or losses previously recognized in the statement of changes in equity is recognized as part of net income in the statement of comprehensive income as a reclassification adjustment. Interest earned on holding AFS financial assets are reported as interest income using the EIR method. Dividends earned on holding AFS financial assets are recognized when the right to receive has been established which is usually the date of declaration of dividends. The losses arising from impairment of such investments are recognized as provision for impairment losses as part of profit or loss.

The Company has proprietary shares presented as “AFS financial assets” in the statements of financial position.

#### Financial Liabilities

The Company’s financial liabilities consist of other financial liabilities.

Issued financial liabilities or their components, which are not designated as financial liabilities at FVPL, are classified as other financial liabilities where the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

After initial measurement, other financial liabilities are measured at amortized cost using the EIR method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

This accounting policy applies primarily to the Company’s “Accounts payable and accrued expenses”, “Liability for purchased land” and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as income tax payable and retirement benefit obligation).

#### Determination of Fair Value

Certain assets and liabilities are required to be measured or disclosed at fair value at each reporting date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

1. In the principal market for the asset or liability, or
2. In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Company.



The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

A fair value measurement of non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: Valuation techniques for which the lowest level of input that is significant to the fair value measurement is directly or indirectly observable
- Level 3: Valuation techniques for which the lowest level of input that is significant to the fair value measurement is not observable

The only financial instrument of the Company that is measured at fair value using Level 1 of the fair value hierarchy is its quoted AFS financial assets. The investments amounted to ₱2.40 million and ₱2.35 million as of December 31, 2016 and 2015, respectively. For the years ended December 31, 2016, 2015 and 2014, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

#### *“Day 1” Difference*

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a “Day 1” profit) in profit or loss. In cases where data used are not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the “Day 1” profit amount.

#### Impairment of Financial Assets

The Company assesses at each reporting date whether a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *Assets Carried at Amortized Cost*

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and collectively for financial assets that are not



individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Factors considered in individual assessment are payment history, past due status and term. The collective assessment would require the Company to group its receivables based on the credit risk characteristics (customer type, payment history, past-due status and term) of the customers. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original EIR (i.e., the EIR computed at initial recognition). The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The amount of loss is charged to the statement of comprehensive income as part of profit or loss. If, in a subsequent year, the amount of the impairment loss decreases because an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the statement of comprehensive income as part of profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date. Impaired debts are derecognized when they are assessed as uncollectible.

#### *AFS Financial Assets*

The Company assesses at each reporting date whether there is objective evidence that an AFS investment is impaired.

In the case of an AFS equity investment, this would include a significant or prolonged decline in the fair value of the investment below its cost. "Significant" is to be evaluated against cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. If an AFS financial assets is impaired, an amount comprising the difference between its cost and its current fair value, less any impairment loss previously recognized in net income, is transferred from other comprehensive income to income in the statement of comprehensive income. Impairment losses on equity investments are not reversed through the statement of comprehensive income. Increases in fair value after impairment are recognized directly in equity through the statement of comprehensive income.

#### Derecognition of Financial Instruments

##### *Financial Asset*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the Company's rights to receive cash flows from the asset have expired; or
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.



Where the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that Company could be required to repay.

#### *Financial Liability*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of comprehensive income.

#### Interests in Joint Operations

Interests in joint operations represent one or more assets, usually in the form of real estate development, contributed to, or acquired for the purpose of the joint operations. The assets are used to obtain benefits for the operators. Each operator takes a share of the output from the assets, as agreed between parties and each bears an agreed share of the expenses incurred. These joint operations do not involve the establishment of a corporation, partnership or other entity, or a financial structure that is separate from the operators themselves. Each operator has control over its share of future economic benefits through its share of the results of the joint operation. Contribution of the Company to the joint operation is included in real estate inventories.

The Company's project agreement with Sta. Lucia Realty and Development, Inc. (SLRDI) is accounted for as a joint operation (see Note 18).

#### Real Estate Inventories

Property acquired or those that are being developed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, are held as inventory and are measured at the lower of cost and net realizable value (NRV).

Cost includes:

- Land cost;
- Borrowing costs, professional fees, property transfer taxes and other related costs.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs necessary to make the sale.

#### Land Held for Future Development

Land held for future development consists of properties for future development that are carried at the lower of cost and NRV. All costs incurred that are directly and clearly associated with the acquisition of the land and obtaining the necessary land conversion approval, including borrowing costs, are capitalized to land held under development. NRV is the estimated selling price in the ordinary course of business, less estimated cost of completion and estimated costs necessary to make the sale. Upon commencement of development, the subject land is transferred to "Real estate inventories".



Prepaid Taxes

Prepaid taxes pertain to the excess payment against the current income tax due which are expected to be utilized as payment for income taxes within twelve (12) months.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and amortization, and any accumulated impairment losses.

The initial cost of property and equipment comprises its purchase price, including import duties, any nonrefundable purchase taxes and any directly attributable costs of bringing the property and equipment to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged to expense in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated or amortized separately.

Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of the assets or term of the lease, in the case of leasehold improvements, whichever is shorter, as follows:

<u>Category</u>	<u>Number of Years</u>
Office condominium unit	25
Building and improvements	25
Hauling and transportation equipment	5
Machinery and equipment	5
Furniture, fixtures and other equipment	5

The useful lives and method of depreciation and amortization are reviewed periodically to ensure that the periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

When assets are retired or otherwise disposed of, both the cost and related accumulated depreciation are removed from the accounts. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income as part of profit or loss in the year the asset is derecognized.

Fully depreciated and amortized assets are retained as property and equipment until these are no longer in use.

Investment Property

Investment property, comprising parcels of land, is held either to earn rental income or for capital appreciation or both. Investment property is measured initially and subsequently at cost, including transaction costs less any accumulated impairment losses.

Investment property is derecognized when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its





disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of comprehensive income as part of profit or loss in the year of the retirement or disposal.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property, the Company accounts for such property in accordance with PAS 16 up to the date of change in use.

#### Input Value-Added Tax (VAT)

Input VAT represents VAT imposed on the Company by its suppliers and service providers for the acquisition of goods and services required under Philippine taxation laws and regulations. Input VAT is stated at its estimated NRV.

#### Deposit for Land Acquisition

This represents deposits made to land owners for the purchase of certain parcels of land that are intended for future development. The Company normally makes deposits before a Contract to Sell (CTS) or Deed of Absolute Sale (DOAS) is executed between the Company and the land owner. Deposit for land acquisition is initially measured at cost, including transaction costs. Subsequent to initial recognition, deposit for land acquisition is stated at cost less any accumulated impairment losses.

#### Impairment of Property and Equipment, Investment Property and Other Nonfinancial Assets

These assets are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. If any such indication exists and where the carrying amount of an asset exceeds its recoverable amount, the asset or cash-generating unit is written down to its recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

The fair value less costs to sell is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date less the costs of disposal while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the statement of comprehensive income as part of profit or loss.

Recovery of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased. The recovery is recorded in the statement of comprehensive income as part of profit or loss. However, the increased carrying amount of an asset due to a recovery of an impairment loss is recognized to the extent it does not exceed the carrying amount that would have been determined (net of depreciation and amortization) had no impairment loss been recognized for that asset in prior years.

#### Capital Stock and Additional Paid-in Capital

The Company has issued capital stock that is classified as equity. Incremental costs directly attributable to the issue of new capital stock are shown in equity as a deduction, net of tax, from the proceeds. Additional paid-in capital represents the excess of the investors' total contribution over the stated par value of shares.



### Deficit

Deficit includes accumulated losses attributable to the Company's stockholders. Deficit may also include effect of changes in the accounting policy as may be required by the transitional provisions of new and amended standards.

### Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

#### *Sale of Real Estate*

Real estate revenue arising from the project agreement with SLRDI is accounted for using the percentage of completion method. The percentage of completion method is used to recognize income from sales of projects where the Company has material obligations under the sales contract to complete the project after the property is sold. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the project's supervising engineer's percentage of completion report.

#### *Interest Income*

Interest income is recognized as it accrues using the EIR method.

#### *Other Income*

Other income is recognized when earned.

### Costs and Expenses

Costs and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Expenses are generally recognized when the services are used or the expenses arise while interest expenses are accrued in the appropriate period.

#### *Cost of Real Estate Sold*

Cost of real estate sales arising from the project agreement with SLRDI is recognized consistent with the revenue recognition method applied. Cost of subdivision land includes land cost, planning and design costs, professional fees, property transfer taxes and other related costs.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage of completion used for revenue recognition purposes.

### Retirement Benefit Expense

The Company has an unfunded, defined benefit retirement plan. The cost of providing benefits under the defined benefit plan is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Interest on the defined benefit liability
- Remeasurements of defined benefit liability

Service costs which may include current service costs, past service costs and gains or losses on non-routine settlements are recognized in the statement of comprehensive income as part of profit



or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Interest on the defined benefit liability is the change during the period in the defined benefit liability that arises from the passage of time which is determined by applying the discount rate based on government bonds to the defined benefit liability. Interest on the defined benefit liability is recognized in the statement of comprehensive income as part of profit or loss.

Remeasurements comprising actuarial gains and losses are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

### Income Taxes

#### *Current Income Tax*

Current income tax liabilities for the current and prior periods are measured at the amount expected to be paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted as at the reporting date.

#### *Deferred Tax*

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized directly in equity is recognized in the statement of changes in equity and as other comprehensive income in the statement of comprehensive income.

### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are made by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of comprehensive income as part of profit or loss, net of any reimbursement.



### Segment Reporting

The Company's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

### Earnings Per Share

The Company presents basic and diluted earnings per share data for its common shares. Basic earnings per share is calculated by dividing the net income attributable to common shareholders of the Company by the weighted average number of common shares issued and outstanding during the period after giving retroactive effect to any stock dividends declared.

Diluted earnings per share is calculated in the same manner, adjusted for the effects of any dilutive potential common shares. Where the effect of the dilutive potential common shares would be anti-dilutive, basic and diluted earnings per share are stated at the same amount.

### Contingencies

Contingent liabilities are not recognized in the financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but disclosed when an inflow of economic benefit is probable.

### Events After the Reporting Date

Post year-end events that provide additional information about the Company's position at the reporting date (i.e., adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

---

## **3. Significant Accounting Judgments and Estimates**

The Company's financial statements prepared in accordance with PFRS require management to make judgments and estimates that affect amounts reported in the financial statements and related notes. The judgments and estimates used in the financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the financial statements. Actual results could differ from such estimates. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### Judgments

#### *Distinction between Joint Operation and Joint Venture*

The Company applies judgment when assessing whether a joint arrangement is a joint operation or a joint venture. The Company determines the type of joint arrangement in which it is involved by considering its rights and obligations arising from the arrangement. The Company assesses its rights and obligations by considering the structure and legal form of the arrangement, the terms agreed by the parties in the contractual arrangement and, when relevant, other facts and circumstances. The Company's arrangement with SLRDI is not structured through a separate vehicle. The contractual arrangement establishes the Company's and SLRDI's rights to the assets, and obligations for the liabilities, relating to the arrangement, and the parties' rights to the corresponding revenues and obligations for the corresponding expenses. Accordingly, this agreement was accounted for as a joint operation (see Note 18).



*Determining Indicators of Impairment of Property and Equipment, Investment Property and Deposit for Land Acquisition*

The Company assesses impairment on these assets whenever events or changes in circumstances indicate that their carrying amounts are no longer recoverable. The factors that the Company considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the cost of disposal. The value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash generating unit to which the asset belongs. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Company is required to make judgments and estimates that can materially affect the financial statements.

There were no impairment indicators noted for property and equipment, investment property and deposit for land acquisition in 2016, 2015 and 2014, as such, no impairment testing was performed. The aggregate carrying amounts of property and equipment, investment property and deposit for land acquisition amounted to ₱29.02 million and ₱56.62 million as of December 31, 2016 and 2015 respectively (see Notes 8, 9 and 10).

Estimates

*Estimating Revenue and Cost Recognition*

The Company's sale of real estate arises from its joint operation agreement with SLRDI. The Company's revenue from the sale of real estate and its related costs are recognized based on the percentage of completion method and are measured principally on the basis of estimated completion of a physical proportion of the contract work by the project's supervising engineer. Furthermore, management uses 20% of the contract price as the collection threshold before a sale is recognized. Revenue from sale of real estate amounted to ₱134.88 million, ₱93.28 million and ₱204.70 million in 2016, 2015 and 2014, respectively. The related costs of real estate sold amounted to ₱66.88 million, ₱31.87 million and ₱34.35 million in 2016, 2015 and 2014, respectively.

*Estimating Impairment of Trade and Other Receivables*

The Company evaluates specific accounts where the Company has information that certain customers or third parties are unable to meet their financial obligations. Factors, such as the Company's length of relationship with the customers or other parties and the customers' or other parties' current credit status, are considered in determining the amount of allowance for impairment that will be recorded. The allowance is re-evaluated and adjusted as additional information is received.



Allowance for impairment losses amounted to ₱55.30 million as of December 31, 2016 and 2015. No provision for impairment losses on trade and other receivables was recognized in 2016, 2015 and 2014. The carrying amounts of trade and other receivables amounted to ₱301.65 million and ₱252.50 million as of December 31, 2016 and 2015, respectively (see Note 5).

*Estimating NRV of Real Estate Inventories and Land Held for Future Development*

The Company estimates adjustments for write-down of real estate inventories and land held for future development to reflect the excess of cost of real estate inventories and land held for future development over their NRV. NRV of real estate inventories and land held for future development are assessed regularly based on selling prices of real estate inventories in the ordinary course of business, less the costs of marketing and distribution. The Company provides write-down on the carrying amount whenever NRV of real estate inventories and land held for future development becomes lower than cost due to changes in price levels or other causes. No adjustments on real estate inventories and land held for future development were recognized in 2016, 2015 and 2014. Real estate inventories and land held for future development, at cost, amounted to ₱1,525.86 million and ₱1,138.59 million and as of December 31, 2016 and 2015, respectively (see Notes 6 and 7).

*Estimating Retirement Benefit Expense*

The determination of the Company's retirement benefit obligation and expense is dependent on the management's selection of certain assumptions used by the actuary in calculating such amounts (see Note 14).

Retirement benefit expense amounted to ₱2.82 million, ₱1.98 million and ₱1.64 million in 2016, 2015 and 2014, respectively. Actuarial gain (losses) on retirement benefit plan recognized in other comprehensive income, net of tax amounted to ₱1.69 million gain, ₱1.80 million and ₱3.14 million losses in 2016, 2015 and 2014, respectively. Retirement benefit obligation amounted to ₱22.19 million and ₱21.80 million as of December 31, 2016 and 2015, respectively (see Note 14).

*Estimating Realizability of Deferred Tax Assets*

The Company reviews the carrying amounts of its deferred tax assets at each reporting date and reduces the amounts to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The amount of deferred tax assets that are recognized is based upon the likely timing and level of future taxable profits together with future planning strategies to which the deferred tax assets can be utilized as well as the volatility of government issuances on tax interpretations. As of December 31, 2016 and 2015, the Company's deferred tax assets amounted to ₱23.25 million and ₱23.13 million, respectively (see Note 15).

---

**4. Cash and Cash Equivalents**

	2016	2015
Cash on hand and in banks	<b>₱55,627,337</b>	₱31,174,902
Short-term investments	<b>20,320,040</b>	275,573,868
	<b>₱75,947,377</b>	₱306,748,770

Cash in banks earn interest at the respective bank deposit rates. Short-term investments are made for varying periods up to three months depending on the immediate cash requirements of the Company and earn interest at the respective short-term deposit rates.



Interest income earned from cash with banks and short-term investments amounted to ₱2.39 million, ₱0.68 million and ₱0.16 million in 2016, 2015 and 2014, respectively.

## 5. Trade and Other Receivables

	2016	2015
Trade receivables (see Note 18)	<b>₱300,666,684</b>	₱251,724,322
Impaired installment receivables	<b>55,074,832</b>	55,074,832
Advances to suppliers, officers and employees and others:		
Impaired	<b>226,458</b>	226,458
Unimpaired	<b>987,395</b>	774,000
	<b>356,955,369</b>	307,799,612
Less allowance for impairment losses	<b>55,301,290</b>	55,301,290
	<b>301,654,079</b>	252,498,322
Less noncurrent portion of trade receivables	<b>132,336,494</b>	137,637,873
Current portion	<b>₱169,317,585</b>	₱114,860,449

Trade receivables mainly represent the Company's outstanding balance on its share in the sale of real estate by SLRDI. These receivables pertain to amounts due from SLRDI and customers.

Receivables from SLRDI pertain to collections by SLRDI from customers for remittance to the Company. These are noninterest-bearing and are due on demand.

Receivables from customers consist of interest-bearing and noninterest-bearing receivables which are collectible in monthly installments over a period of one to five years. Income from interests and penalties arising from late payment of these receivables amounting to ₱17.27 million, ₱42.35 million and ₱26.54 million in 2016, 2015 and 2014, respectively, are recognized as "Interests and penalties" in the "Revenue and other income" section in the statement of comprehensive income.

Impaired installment receivables pertain to the uncollected portion of the amount arising from the sale of non-operating properties to Platinum Group Metal Corporation (PGMC) in 2005. The contract price is collectible in fixed monthly payment of ₱2.00 million starting January 24, 2006. Installment receivables were discounted using the credit-adjusted risk-free rates prevailing at the time of the sale which resulted in an effective interest rate of 9.45%. The Company recognized full allowance on these receivables while they are currently in the process of renegotiating with the management of PGMC with respect to the settlement of the said installment receivables.

Advances to suppliers, officers and employees and others are noninterest-bearing receivables and are due within 12 months from the reporting date.

## 6. Real Estate Inventories

This account pertains to land developed for residential subdivisions under the project agreement with SLRDI. As discussed in Note 18 to the financial statements, the Company, together with SLRDI, began their regular activities in 2005 based on their project agreement. As of December 31, 2016, the residential area of Phase 1, Phase 2, and Phase 3 are 100%, 100%, and



93% completed, respectively, based on the physical completion report provided by the project's supervising engineer.

The roll-forward of this account follows:

	<b>2016</b>	2015
At January 1	<b>₱947,900,462</b>	₱979,770,109
Recognized as cost of real estate sold	<b>(66,876,325)</b>	(31,869,647)
At December 31	<b>₱881,024,137</b>	₱947,900,462

Based on management's evaluation, the NRV of the real estate inventories is substantially higher than its cost, accordingly, no write-down was recognized in 2016, 2015 and 2014.

The amount of real estate inventories recognized under "Cost of real estate sold" in the statements of comprehensive income amounted to ₱66.88 million, ₱31.87 million and ₱34.35 million in 2016, 2015 and 2014, respectively.

---

## 7. Land Held for Future Development

This account comprises parcels of land acquired by the Company for future real estate development.

Movements in land held for future development are set-out below:

	<b>2016</b>	2015
At January 1	<b>₱190,684,677</b>	₱190,684,677
Additions	<b>393,123,505</b>	-
Transfer from deposit for land acquisition (see Note 10)	<b>61,032,240</b>	-
At December 31	<b>₱644,840,422</b>	₱190,684,677

On September 19, 2016, the Company entered into a contract for acquisition of land, with a lot area of 580,154 sqm. from Insular Life Insurance Company for a total gross consideration of ₱430.47 million, inclusive of input VAT amounting to ₱46.07 million. As of December 31, 2016, the Company has already paid ₱199.86 million of the contract price. The remaining balance of ₱230.61 million is payable on installment basis over a period of four years and is recognized under "Liability for purchased land" account (see Note 12). The effect of discounting of the liability amounting to ₱20.91 million was deducted from the contract price to arrive at the cost of the acquired land.

Also in 2016, the Company purchased parcels of land from third parties for a total consideration of ₱29.68 million.

Land transferred from deposit for land acquisition pertains to land with total area of 169,904 sqm. acquired for a consideration of ₱61.03 million from a third party that was secured by a deposit of ₱33.51 million paid in 2015. As of December 31, 2016, the Company has already paid ₱41.90 million while the remaining balance of ₱19.13 million was recognized under "Liability for purchased land" (see Notes 10 and 12).





Based on management's evaluation, the NRV of the land held for future development is substantially higher than its cost, accordingly, no write-down was recognized in 2016, 2015 and 2014.

## 8. Property and Equipment

### 2016

	Office Condominium Unit	Building and Improvements	Hauling and Transportation Equipment	Machinery and Equipment	Furniture, Fixtures and Other Equipment	Total
Costs:						
Balances at beginning of year	₱46,047,004	₱15,290,341	₱7,065,298	₱4,486,929	₱8,883,204	₱81,772,776
Additions	–	–	4,893,150	–	596,545	5,489,695
Balances at end of year	46,047,004	15,290,341	11,958,448	4,486,929	9,479,749	87,262,471
Accumulated depreciation:						
Balances at beginning of year	33,124,610	13,031,394	5,305,891	4,486,929	8,155,233	64,104,057
Depreciation	1,841,880	611,614	1,333,094	–	274,327	4,060,915
Balances at end of year	34,966,490	13,643,008	6,638,985	4,486,929	8,429,560	68,164,972
Net book values	₱11,080,514	₱1,647,333	₱5,319,463	₱–	₱1,050,189	₱19,097,499

### 2015

	Office Condominium Unit	Building and Improvements	Hauling and Transportation Equipment	Machinery and Equipment	Furniture, Fixtures and Other Equipment	Total
Costs:						
Balances at beginning of year	₱46,047,004	₱14,728,007	₱6,926,905	₱4,486,929	₱8,464,727	₱80,653,572
Additions	–	562,334	138,393	–	418,477	1,119,204
Balances at end of year	46,047,004	15,290,341	7,065,298	4,486,929	8,883,204	81,772,776
Accumulated depreciation:						
Balances at beginning of year	31,282,730	12,436,649	4,648,471	4,486,929	7,921,267	60,776,046
Depreciation	1,841,880	594,745	657,420	–	233,966	3,328,011
Balances at end of year	33,124,610	13,031,394	5,305,891	4,486,929	8,155,233	64,104,057
Net book values	₱12,922,394	₱2,258,947	₱1,759,407	₱–	₱727,971	₱17,668,719

Fully depreciated property and equipment with cost of ₱16.41 million and ₱16.34 million are still being used in operations as of December 31, 2016 and 2015, respectively.

## 9. Investment Property

On January 24, 2005, the Company entered into a contract of lease with PGMC for the lease of the land where the non-operating properties are located (see Note 5). The contract is for a period of 10 years subject to renewal upon mutual consent of both parties. The contract also calls for an initial payment of ₱0.60 million comprising of one month advance rental deposit and security deposit amounting to ₱0.20 million and ₱0.40 million, respectively.

Investment property being leased out under the operating lease classification has a fair value of ₱258.93 million based on the latest prevailing market price as reported by a SEC accredited independent appraiser. This is classified under level 3 of the fair value hierarchy.



Valuation technique used and key inputs to valuation on investment property are as follows:

	Valuation technique	Significant unobservable inputs	Range
Land			
Residential	Market	Price per square meter	₱800 - ₱375
Industrial	Data Approach/		₱1,750 - ₱600
Foreshore/beaches	Sales Comparison		₱2,500 - ₱1,800

For land, significant increases (decreases) in price per square meter would result in a significantly higher (lower) fair value of the property.

As of December 31, 2016 and 2015, the carrying value of investment property amounted to ₱5.44 million. The Company did not recognize the rent income from this lease arrangement in 2016, 2015 and 2014, as management assessed that it is not probable that the benefit associated with the transaction will flow to the Company. There were no restrictions on realizability of the investment property and no significant costs were incurred to maintain the investment property. There are also no obligations on the part of the Company to develop this investment property.

#### 10. Deposit for Land Acquisition

Movements in deposit for land acquisition are set-out below:

	2016	2015
Balances at beginning of year	<b>₱33,506,830</b>	₱-
Additions	<b>4,483,115</b>	33,506,830
Reclassified to land held for future development	<b>(33,506,830)</b>	-
Balances at end of year	<b>₱4,483,115</b>	₱33,506,830

In 2016, upon execution of the CTS, the Company transferred to “Land held for future development” account the deposit made to a third party in 2015 amounting to ₱33.51 million for the acquisition of a 169,904 sqm. parcel of land situated in Laoag, Ilocos Norte. The cost of the land transferred amounted to ₱61.03 million (see Note 7).

#### 11. Accounts Payable and Accrued Expenses

	2016	2015
Trade payables	<b>₱24,257,852</b>	₱23,384,939
Accrued expenses	<b>5,882,912</b>	6,190,792
Others	<b>490,740</b>	295,430
	<b>₱30,631,504</b>	₱29,871,161

Trade payables are unsecured, noninterest-bearing and are generally due and demandable.

Accrued expenses include accruals for professional fees, utilities, salaries and wages and outside services.

Others include withholding taxes payable, SSS, Philhealth and HDMF contributions.



---

## 12. Liability for Purchased Land

This account pertains to the outstanding payable of the Company as of December 31, 2016 for the cost of land purchased recognized under “Land held for future development”. This consists of the following:

Current	₱70,983,305
Noncurrent	160,232,929
<u>Total</u>	<u>₱231,216,234</u>

As discussed in Note 7, on September 19, 2016, the Company entered into a contract for acquisition of land, with a lot area of 580,154 sqm. from Insular Life Insurance Company for a total gross consideration of ₱430.47 million. As of December 31, 2016, the Company has already paid ₱199.86 million of the contract price. The liability pertaining to the remaining balance which is payable on installment basis over a period of four years was recorded at fair value upon initial recognition using the discounted cash flow model using the prevailing discount rate at the time of acquisition.

Details of this payable as of December 31, 2016 follow:

Principal	₱230,611,215
Unamortized discount:	
Beginning balance	20,909,266
Amortization (see Note 21)	(2,383,190)
Ending balance	18,526,076
	212,085,139
Less noncurrent portion	160,232,929
	<u>₱51,852,210</u>

In 2015, the Company entered into a contract for acquisition of land, with total lot area of 169,904 sqm. for a consideration of ₱61.03 million from a third party. This was initially recorded as deposit for land acquisition (see Note 10). In 2016, this was reclassified to “Land held for future development” account (see Note 6). As of December 31, 2016, the Company has already paid ₱41.90 million while the remaining balance of ₱19.13 million was recognized as “Liability for purchased land”.

---

## 13. Related Party Transactions

Parties are considered related parties if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and other operating decisions. Parties are considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.



The Company has transactions with related parties in 2016 as follows:

Category/ Related Party	Year	Amount	Outstanding Balance	Terms	Conditions
<b>Under common control</b>					
Carmel Development, Inc.					
Advances	2016	₱9,369,529	₱9,369,529	Due and demandable; noninterest-bearing	Unsecured; no impairment
HE Heacock Resources Corporation					
Advances	2016	6,000,000	6,000,000	Due and demandable; noninterest-bearing	Unsecured; no impairment
<b>Stockholder</b>					
Gregorio Araneta, Inc.					
Advances	2016	17,500,000	17,500,000	Due and demandable; noninterest-bearing	Unsecured; no impairment
		<b>₱32,869,529</b>	<b>₱32,869,529</b>		

There were no transactions with related parties in 2015.

*Compensation of Key Management Personnel*

Short-term compensation of key management personnel of the Company amounted to ₱7.60 million, ₱6.61 million and ₱6.37 million in 2016, 2015 and 2014, respectively.

#### 14. Retirement Benefit Obligation

The Company has an unfunded defined benefit pension plan covering substantially all of its regular employees. The benefits are based on the years of service and percentage of latest monthly salary.

The defined benefit obligation is determined using the projected unit credit method. There was no plan termination, curtailment or settlement in 2016, 2015 and 2014.

The movements of retirement benefit obligation recognized in the statements of financial position are as follows:

	2016	2015
Balances at beginning of year	<b>₱21,795,135</b>	₱17,245,413
Retirement benefit expense recognized in profit or loss:		
Current service costs	<b>1,753,692</b>	1,431,900
Interest costs	<b>1,063,603</b>	550,555
	<b>2,817,295</b>	1,982,455
Remeasurement loss (gain) recognized in other comprehensive income	<b>(2,421,418)</b>	2,567,267
Balances at end of year	<b>₱22,191,012</b>	₱21,795,135



The components of retirement benefit expense recognized in profit or loss are as follows:

	<b>2016</b>	2015	2014
Current service costs	<b>₱1,753,692</b>	₱1,431,900	₱1,088,200
Interest costs	<b>1,063,603</b>	550,555	555,897
	<b>₱2,817,295</b>	₱1,982,455	₱1,644,097

The principal assumptions used in determining the defined benefit obligation are as follows:

	<b>2016</b>	2015	2014
Discount rate	<b>5.31%</b>	4.88%	4.52%
Salary increase rate	<b>6.70%</b>	8.00%	6.00%

The sensitivity analysis below has been determined based on reasonably possible changes to each significant assumption on the retirement benefit obligation, assuming all other assumptions are held constant:

	Increase (decrease) in basis points	Amounts	
		<b>2016</b>	2015
Discount rate	+100	<b>(₱1,284,843)</b>	(₱1,904,340)
	-100	<b>1,506,506</b>	2,279,949
Salary increase rate	+100	<b>1,572,323</b>	2,247,283
	-100	<b>(1,373,155)</b>	(1,917,488)

Shown below is the maturity analysis of the undiscounted benefit payments as of December 31, 2016:

Years	Amounts
Less than 1 year	₱11,589,009
More than 1 year to 5 years	4,386,951
More than 5 years to 10 years	771,318
More than 10 years to 15 years	15,297,847
More than 15 years to 20 years	8,878,087
More than 20 years	30,308,814
<b>Total</b>	<b>₱71,232,026</b>

The Company does not expect to contribute to its retirement plan in 2017.

The average working life of employees as of December 31, 2016 and 2015 is 12.26 years and 11.26 years, respectively.

## 15. Income Taxes

The provision for current income tax represents regular corporate income tax in 2016, 2015 and 2014.



The components of the Company's net deferred tax liability are as follows:

	2016	2015
<i>Recognized in profit or loss:</i>		
<i>Deferred tax assets:</i>		
Allowance for impairment losses	<b>₱16,590,387</b>	₱16,590,387
Retirement benefit recognized in profit or loss	<b>5,012,627</b>	4,167,438
	<b>21,603,014</b>	20,757,825
<i>Deferred tax liability:</i>		
Effect of difference between revenue recognized for tax and accounting	<b>(46,077,902)</b>	(38,013,008)
	<b>(24,474,888)</b>	(17,255,183)
<i>Recognized in other comprehensive income:</i>		
Remeasurement losses on defined benefit obligation	<b>1,644,677</b>	2,371,102
<b>Net deferred tax liability</b>	<b>(₱22,830,211)</b>	<b>(₱14,884,081)</b>

A reconciliation of the statutory income tax expense at statutory rate of 30% to the provision for income tax expense is as follows:

	2016	2015	2014
At statutory income tax rate	<b>₱7,844,257</b>	₱15,030,207	₱35,368,951
Additions to (reductions in) income tax resulting from:			
Nondeductible expenses	<b>3,373,003</b>	6,737,257	5,093,319
Nontaxable income	<b>(715,651)</b>	(202,740)	(48,195)
Others	-	(9,277,185)	17,508,025
	<b>₱10,501,609</b>	₱12,287,539	₱57,922,100

## 16. Earnings Per Share

	2016	2015	2014
Net income	<b>₱15,645,915</b>	₱37,813,152	₱59,974,404
Weighted average common shares	<b>1,951,387,570</b>	1,626,156,320	1,561,110,070
Basic and diluted earnings per share	<b>₱0.0080</b>	₱0.0233	₱0.0384

The Company does not have any dilutive common shares outstanding, accordingly, the basic and diluted earnings per share are the same.

The weighted average number of shares takes into account the weighted average effect of changes in number of shares outstanding during the year. In November 2015, the Company issued 390,277,500 shares (see Note 17)



## 17. Financial Instruments and Capital Management

### General

The Company has risk management policies that systematically view the risks that could prevent the Company from achieving its objectives. These policies are intended to manage risks identified in such a way that opportunities to deliver the Company's objectives are achieved. The Company's risk management takes place in the context of day-to-day operations and normal business processes such as strategic planning and business planning. Management has identified each risk and is responsible for coordinating and continuously improving risk strategies, processes and measures in accordance with the Company's established business objectives.

### Financial Risk Management Objectives and Policies

The Company's principal financial instruments consist of cash and cash equivalents and trade and other receivables. The primary purpose of these financial instruments is to finance the Company's operations. The Company has other financial instruments such as AFS financial assets and accounts payable and accrued expenses and liability for purchased land which arise directly from its operations. The main risks arising from the Company's financial instruments are liquidity risk and credit risk.

As of December 31, 2016 and 2015, the Company has minimal exposure to any significant foreign currency risk because its financial instruments are denominated in Philippine peso, the Company's functional currency. As assessed by the management, the Company has minimal exposure to equity price risk for the AFS financial assets and as such, has no material impact to the financial statements. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's objective in managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking adverse effect to the Company's credit standing.

The Company seeks to manage its liquid funds through cash planning on a monthly basis. The Company uses historical figures and experiences and forecasts from its collection and disbursement.

The following tables summarize the maturity profile of the Company's financial assets held for liquidity purposes based on contractual and undiscounted receivables and financial liabilities based on contractual and undiscounted payables.

### 2016

	On demand	Within 1 year	More than 1 year	Total
<b>Financial assets:</b>				
Cash and cash equivalents	<b>₱55,627,337</b>	<b>₱20,320,040</b>	<b>₱-</b>	<b>₱75,947,377</b>
Trade and other receivables <sup>1</sup>	-	169,317,585	132,336,494	301,654,079
Due from related parties	32,869,529	-	-	32,869,529
	<b>88,496,866</b>	<b>189,637,625</b>	<b>132,336,494</b>	<b>410,470,985</b>
<b>Financial liabilities:</b>				
Accounts payable and accrued expenses <sup>2</sup>	(30,327,530)	-	-	(30,327,530)
Liability for purchased land	-	(76,783,899)	(172,958,411)	(249,742,310)
	<b>(30,327,530)</b>	<b>(76,783,899)</b>	<b>(172,958,411)</b>	<b>(280,069,840)</b>
<b>Net financial assets (liabilities)</b>	<b>₱58,169,336</b>	<b>₱112,853,726</b>	<b>(₱40,621,917)</b>	<b>(₱130,401,145)</b>

<sup>1</sup> Excluding impaired receivables.

<sup>2</sup> Excluding withholding taxes and other statutory tax liabilities.



2015

	On demand	Within 1 year	More than 1 year	Total
Financial assets:				
Cash and cash equivalents	₱31,174,902	₱275,573,868	₱–	₱306,748,770
Trade and other receivables <sup>1</sup>	–	114,860,449	137,637,873	252,498,322
	31,174,902	390,434,317	137,637,873	559,247,092
Financial liabilities:				
Accounts payable and accrued expenses <sup>2</sup>	(29,575,733)	–	–	(29,575,733)
<b>Net financial assets</b>	<b>₱1,599,169</b>	<b>₱390,434,317</b>	<b>₱137,637,873</b>	<b>₱529,671,359</b>

<sup>1</sup> Excluding impaired receivables.

<sup>2</sup> Excluding withholding taxes and other statutory tax liabilities.

*Credit Risk*

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables.

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry or geographical location.

The credit risk of the Company is controlled by the approvals, limits and monitoring procedures. It is the Company's policy to enter into transactions with creditworthy parties to mitigate any significant concentration of credit risk. The Company ensures that credit transactions are made with parties with appropriate credit history and has internal mechanism to monitor granting of credit and management of credit exposures. The Company's maximum exposure to credit risk is equal to the carrying amounts of its financial assets (excluding cash on hand) amounting to ₱412.84 million and ₱561.56 million as of December 31, 2016 and 2015, respectively. Except for impaired receivables amounting to ₱55.30 million as of December 31, 2016 and 2015, the Company's financial assets are neither past due nor impaired as of December 31, 2016 and 2015.

Receivables that are neither past due nor impaired are due from creditworthy counterparties with good payment history with the Company. Such receivables are collectible and in good standing as assessed by the Company's management.

Cash with banks and short-term investments are deposits and investments, respectively, made with reputable banks duly approved by the BOD. As such, cash and cash equivalents are assessed by Management as high grade.

Capital Management

The Company considers the following items in the statements of financial position as its core capital:

	2016	2015
Capital stock	<b>₱1,951,387,570</b>	₱1,951,387,570
Additional paid-in capital	<b>201,228,674</b>	201,228,674
Deficit	<b>(400,556,999)</b>	(416,202,914)
	<b>₱1,752,059,245</b>	₱1,736,413,330





The primary objective of the Company's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes in 2016, 2015 and 2014.

Below is the Company's track record of registration of securities under the Securities Regulation Code of the SEC:

Date of Registration (SEC Approval)	Description	Number of shares (in 000's)	Par value per share	Total amount (in 000's)
1988	Capital upon registration:			
	Class A	30,000,000	₱0.01	₱300,000
	Class B	20,000,000	0.01	200,000
		50,000,000		500,000
1992	Decrease in authorized capital stock and change of par value from ₱0.01 to ₱1.00			
	Class A	150,000	1.00	150,000
	Class B	100,000	1.00	100,000
		250,000		250,000
1994	Change of par value from ₱1.00 to ₱0.30			
	Class A	150,000	0.30	45,000
	Class B	100,000	0.30	30,000
		250,000		75,000
1995	Increase in authorized capital stock and removal of classification of shares of stock	1,000,000	0.30	300,000
1996	Increase in authorized capital stock and change of par value from ₱0.30 to ₱1.00	5,000,000	1.00	5,000,000
<b>Total authorized capital</b>		<b>5,000,000</b>	<b>₱1.00</b>	<b>₱5,000,000</b>

In November 2015, the Company issued 390,277,500 shares out of the 3,438,889,930 remaining authorized shares with par value of ₱1.00 to Gregorio Araneta, Inc. based on the latter's agreed subscription, for a total proceeds of ₱437.11 million. There were no movements in the Company's registered securities in 2016 and 2014. As of December 31, 2016, there are 2,208 shareholders who hold 1,951,387,570 shares in the Company.



Fair Value and Categories of Financial Instruments

Set out below is a comparison, by class, of the carrying amounts and fair values of the Company's financial instruments, other than those with carrying amounts that are reasonable approximations of fair values:

	2016		2015	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Loans and receivables:				
Trade receivables	<b>₱300,666,684</b>	<b>₱302,921,725</b>	₱251,724,322	₱253,612,254
AFS financial assets	<b>2,400,000</b>	<b>2,400,000</b>	2,350,000	2,350,000
	<b>₱303,066,684</b>	<b>₱305,321,725</b>	₱254,074,322	₱255,962,254
Other financial liabilities:				
Liability for purchased land	<b>₱231,216,234</b>	<b>₱232,712,080</b>	₱-	₱-

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

*Cash and Cash Equivalents, Other Receivables, Due from Related Parties, and Accounts Payable and Accrued Expenses*

The carrying amounts of these financial instruments approximate fair values due to the short-term nature of these financial instruments.

*Noncurrent Trade Receivables*

Fair value is based on discounted value of future cash flows using the prevailing interest rates for similar types of receivables as of the reporting date using the remaining terms of maturity. This is classified under level 3 of the fair value hierarchy.

*AFS Financial Assets*

AFS financial assets are carried at fair value. The fair values of AFS financial assets are based on the quoted market prices. This is classified under level 1 of the fair value hierarchy.

*Liability for Purchased Land*

Fair value of liability for purchased land is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities. This is classified under level 3 of the fair value hierarchy.

In 2016, 2015 and 2014, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

---

**18. Project Agreement with SLRDI**

The Company together with SLRDI began their activities based on their agreement dated June 5, 2003. Under the agreement, SLRDI will develop and sell certain parcels of land owned by the Company at its own cost. The Company is responsible for the delivery of the parcels of land free from liens and encumbrances including any claims of tenants or third parties and from any form of litigation. The project shall consist of the development of an exclusive mixed-use residential-commercial subdivision with a country club. Once developed, the property will be shared by the parties either through cash or lot overrides. The Company shall receive 40% of the net sales proceeds, in case of cash override, or 40% of the saleable lots, in case of a lot override,



while SLRDI shall receive 60% of the net sales proceeds or the saleable lots. The Company opted to receive its share through a combination of cash override and lot override.

On April 27, 2006, SLRDI's application to obtain license to sell from the Housing and Land Use Regulatory Board was approved.

On January 29, 2013, SLRDI assigned its rights and interests over the sales proceeds from the sales of saleable area in Phase 3 to Sta. Lucia Land, Inc. The latter assumes the responsibility of collecting payments or amortizations and undertakes to remit the Company's share from the sales proceeds.

As at December 31, 2016, the project has substantially been completed.

The Company presently derives its revenue and the related costs solely from the sale of real estate under this joint operation. Such revenue and costs have been accounted for based on the percentage of completion method and are measured principally on the basis of estimated completion of a physical proportion of the contract work by the project's supervising engineer. In addition, management uses 20% of the contract price as the collection threshold before a sale is recognized.

The Company's unsold real estate inventories amounting to ₱881.02 million and ₱947.90 million and trade receivables amounting to ₱300.67 million and ₱251.72 million as of December 31, 2016 and 2015, respectively, pertains to its share in the assets of the joint operation.

Sales and cost of sales recognized amounted to ₱134.88 million and ₱66.88 million, respectively, in 2016, ₱93.28 million and ₱31.87 million, respectively, in 2015 and ₱204.70 million and ₱34.35 million, respectively, in 2014.

---

## 19. Contingencies

In the ordinary course of business, the Company has pending claims/assessments which are in various stages of discussion/protest/appeal with relevant third parties. Management believes that the bases of the Company's position are legally valid such that the ultimate resolution of these claims/assessments would not have a material effect on the Company's financial position and results of operations. No provision is recognized as the criteria under PAS 37 have not been met based on management's assessment.

---

## 20. Segment Reporting

The Company has only one reportable segment that sells only one product line.

All segment revenues are derived from external customers. The Company sells real estate properties. No specific customer pass the concentration threshold.

Operating results of the Company are regularly reviewed by the Company's Chief Operating Decision Maker, who is the Company's Chief Executive Officer, to make decisions about resources to be allocated to the segment and assess its performance. Segment revenue and segment expenses are measured in accordance with PFRS. The presentation and classification of segment revenue and segment expenses are consistent with the presentation and classification in the statements of comprehensive income.



The Company has only one geographical segment as all of its assets are located in the Philippines.

## 21. Other Matters

### *Note to Statement of Cash Flows*

The following are noncash investing activities in 2016:

- Transfer from “Deposit for land acquisition” to “Land held for future development” amounting to ₱33.51 million.
- Unpaid additions to “Land held for future development” recorded under “Liability for purchased land” amounting to ₱228.83 million.

### *Interest Expense*

Interest expense consists of the following:

	2016	2015	2014
Amortization of discount - liability for purchased land (see Note 12)	<b>₱2,383,190</b>	₱-	₱-
Interest expense	-	-	5,794,042
Amortization of discount - trade payables	-	-	692,759
Amortization of discount - loans payable	-	-	13,736
Write-off of discount due to pre-termination of loans payable	-	-	2,735
	<b>₱2,383,190</b>	<b>₱-</b>	<b>₱6,503,272</b>

### *Loans Payable*

In 2014, the Company pre-terminated the following loans payable:

Loan from	Terms	Rate	Condition
BDO Strategic Holdings Inc. (BDOSHI)	Interest-bearing, payable in 10 years	8%	Unsecured
Gregorio Araneta Social Development Foundation (GASDF)	Noninterest-bearing, payable in 4 years	-	Unsecured

The Company paid ₱204.17 million to pre-terminate these loans. This payment was applied to the principal amount and interest payable to BDOSHI and GASDF.

Movements in discount on loans payable to GASDF in 2014 are as follows:

	2014
Balance at beginning of year	₱16,471
Less:	
Amortization	(13,736)
Write-off due to pre-termination	(2,735)
Balance at end of year	<b>₱-</b>



---

**22. Supplementary Tax Information Required under Revenue Regulations (RR) 15-2010**

The Company reported and/or paid the following types of taxes in 2016:

VAT

- a. The Company is VAT-registered with taxable sale of goods amounting to ₱63,411,147 with a corresponding output VAT of 12% amounting to ₱7,609,338.

The Company's income that are subject to VAT are based on actual collections received, hence, may not be the same as the amounts recognized in the 2016 statement of comprehensive income.

The Company's VAT exempt sales arise from the sale of real properties from the Company's project agreement with SLRDI.

Republic Act No. 8424, Tax Reform Act of 1997, Title IV, Chapter 1, Section 109(p) specified that sale of residential lot amounting to ₱1,500,000 and below for purposes of computing VAT are VAT exempt transactions and therefore, will not be subject to VAT. Provided, however that not later than January 31, 2009 and every three (3) years thereafter, the amounts stated herein shall be adjusted to its present value using the Consumer Price Index, as published by the National Statistics Office (NSO) and that such adjustment shall be published through revenue regulations to be issued not later than March 31 of each year.

Per RR 3-2013, the adjustment in computing VAT resulted in a revised threshold amounting to ₱1,919,500 effective January 1, 2013.

- b. Input VAT

The amount of input VAT claimed are broken down as follows:

Balance at January 1, 2016	₱36,922,917
Domestic purchases/payments for:	
Goods for resale or manufacture	46,497,634
Services lodged under other accounts	634,305
<u>Balance at December 31, 2016</u>	<u>₱84,054,856</u>

Other Taxes and Licenses

The following are the details of the Company's taxes and licenses:

<i>A. Local</i>	
Business taxes	₱2,966,104
Real estate taxes	2,119,356
Licenses, permits and fees	2,005,104
Community tax certificate	10,500
Others	858,129
<i>B. National</i>	
Annual registration	260,500
	<u>₱8,219,693</u>



Withholding Taxes

The amount of withholding taxes paid/accrued for the year amounted to:

Withholding taxes on compensation and benefits	₱2,556,589
Expanded withholding taxes	158,868
	<hr/>
	₱2,715,457
	<hr/>

Tax Assessment and Cases

As at December 31, 2016, the Company has no pending final assessment notices. The Company is not aware of any tax case under preliminary investigation, litigation and/or prosecution in courts or bodies outside the Bureau of Internal Revenue.

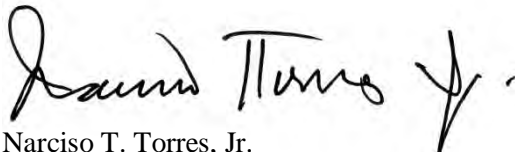


## **INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES**

The Board of Directors and the Stockholders  
Araneta Properties, Inc.  
21st Floor, Citibank Tower  
Paseo de Roxas, Makati City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Araneta Properties, Inc. as at December 31, 2016 and 2015 and for each of the three years in the period ended December 31, 2016, and have issued our report thereon dated April 12, 2017. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for the purpose of complying with Securities Regulation Code Rule 68, As Amended (2011) and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Narciso T. Torres, Jr.

Partner

CPA Certificate No. 84208

SEC Accreditation No. 1511-A (Group A),

October 1, 2015, valid until September 30, 2018

Tax Identification No. 102-099-147

BIR Accreditation No. 08-001998-111-2015,

March 4, 2015, valid until March 3, 2018

PTR No. 5908769, January 3, 2017, Makati City

April 12, 2017



**ARANETA PROPERTIES, INC.**  
**INDEX TO THE FINANCIAL STATEMENTS AND**  
**SUPPLEMENTARY SCHEDULES**

**FINANCIAL STATEMENTS**

Statements of Financial Position as of December 31, 2016 and December 31, 2015.

Statements of Comprehensive Income for the Years Ended December 31, 2016, 2015 and 2014.

Statements of Changes in Equity for the Years Ended December 31, 2016, 2015 and 2014.

Statements of Cash flows for the Years Ended December 31, 2016, 2015 and 2014.

**SUPPLEMENTARY SCHEDULES**

Report of Independent Auditors on Supplementary Schedules

- I. Supplementary schedules required by Annex 68-E
  - A. Financial Assets (Other Short-Term Cash Investments)
  - B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)
  - C. Amounts Receivable/Payable From/To Related Parties which are Eliminated During the Consolidation of Financial Statements
  - D. Intangible Assets
  - E. Short term and Long term Debt
  - F. Indebtedness to Related Parties
  - G. Guarantees of Securities of Other Issuers
  - H. Capital Stock
- II. Schedule of all of the effective standards and interpretations



**ARANETA PROPERTIES, INC.**

**SCHEDULE A: FINANCIAL ASSETS (OTHER SHORT-TERM CASH INVESTMENTS)**

**DECEMBER 31, 2016**

<b>Name of issuing entity and association of each issue</b>	<b>Number of shares or principal amount of bonds and notes</b>	<b>Amount shown in the balance sheet</b>	<b>Value based on market quotation at end of reporting period</b>	<b>Income received and accrued</b>
---	--	--	---	--

**NOT APPLICABLE**

**ARANETA PROPERTIES, INC.**

**SCHEDULE B: AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDER (OTHER THAN RELATED PARTIES)**

**DECEMBER 31, 2016**

<b>Name and Designation of debtor</b>	<b>Balance at beginning of period</b>	<b>Additions</b>	<b>Amounts collected</b>	<b>Amounts written off</b>	<b>Current</b>	<b>Not current</b>	<b>Balance at end of period</b>
---------------------------------------	---------------------------------------	------------------	--------------------------	----------------------------	----------------	--------------------	---------------------------------

**NOT APPLICABLE**

---

**ARANETA PROPERTIES, INC.**

**SCHEDULE C: AMOUNTS RECEIVABLES/PAYABLES FROM/TO RELATED PARTIES WHICH ARE ELIMINATED DURING  
THE CONSOLIDATION OF FINANCIAL STATEMENTS  
DECEMBER 31, 2016**

Entity with Receivable Balance	Balance at Beginning of Period	Net Movement	Write-offs	Current	Noncurrent	Balance at end of period
--------------------------------	--------------------------------------	--------------	------------	---------	------------	-----------------------------

**NOT APPLICABLE**

**ARANETA PROPERTIES, INC.**

**SCHEDULE D: INTANGIBLE ASSETS**

**DECEMBER 31, 2016**

---

Description	Beginning balance	Additions at cost	Charged to costs and expenses	Charged to other accounts	Other changes	Ending balance
-------------	-------------------	-------------------	----------------------------------	------------------------------	---------------	----------------

**NOT APPLICABLE**

---

**ARANETA PROPERTIES, INC.**

**SCHEDULE E: SHORT TERM AND LONG TERM DEBT**

**DECEMBER 31, 2016**

Title of issue and type of obligation	Amount authorized by indenture	Interest rates	Current portion	Noncurrent portion
---------------------------------------	--------------------------------	----------------	-----------------	--------------------

**NOT APPLICABLE**

**ARANETA PROPERTIES, INC.**

**SCHEDULE F: INDEBTEDNESS TO RELATED PARTIES**

**DECEMBER 31, 2016**

---

<b>Name of related party</b>	<b>Balance at beginning of period</b>	<b>Balance at end of period</b>
------------------------------	---------------------------------------	---------------------------------

**NOT APPLICABLE**

---

**ARANETA PROPERTIES, INC.**

**SCHEDULE G: GUARANTEES OF SECURITIES OF OTHER ISSUERS**

**DECEMBER 31, 2016**

<b>Name of issuing entity of securities guaranteed by the company for which this statements is filed</b>	<b>Title of issue of each class of securities guaranteed</b>	<b>Total amount guaranteed and outstanding</b>	<b>Amount of owned by person for which statement is filed</b>	<b>Nature of guarantee</b>
--	--	--	---	----------------------------

**NOT APPLICABLE**

**ARANETA PROPERTIES, INC.**  
**SCHEDULE H: CAPITAL STOCK**  
**DECEMBER 31, 2016**

Title of issue	Number of shares authorized	Number of shares issued and outstanding shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by		
				Related parties	Directors, officers and employees	Others
Common stock - ₱1 par value	5,000,000,000	1,951,387,570	–	1,026,277,497	–	925,101,073

See Note 17 of the Financial Statements



**ARANETA PROPERTIES, INC.****SUPPLEMENTARY SCHEDULE OF ALL EFFECTIVE  
STANDARDS AND INTERPRETATIONS  
AS OF DECEMBER 31, 2016**

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule 68 and 68.1 which consolidates the two separate rules and labeled in the amendment as “Part I” and “Part II”, respectively. It also prescribed the additional schedule requirements for large entities showing a list of all effective standards and interpretations under Philippine Financial Reporting Standards (PFRS).

Below is the list of all effective PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) as at December 31, 2016:

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>Framework for the Preparation and Presentation of Financial Statements</b> Conceptual Framework Phase A: Objectives and qualitative characteristics		✓		
<b>Philippine Financial Reporting Standards</b>				
<b>PFRS 1 (Revised)</b>	<i>First-time Adoption of Philippine Financial Reporting Standards</i>	✓		
	<i>Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate</i>			✓
	<i>Amendments to PFRS 1: Additional Exemptions for First-time Adopters</i>			✓
	<i>Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters</i>			✓
	<i>Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters</i>			✓
	<i>Amendments to PFRS 1: Government Loans</i>			✓
<b>PFRS 2</b>	<i>Share-based Payment</i>			✓
	<i>Amendments to PFRS 2: Vesting Conditions and Cancellations</i>			✓
	<i>Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions</i>			✓
	<i>Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions</i>		✓	
<b>PFRS 3</b>	<i>Business Combinations</i>			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>(Revised)</b>				
<b>PFRS 4</b>	<i>Insurance Contracts</i>			✓
	<i>Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts</i>			✓
	<i>Amendments to PFRS 4, Applying PFRS 9, Financial Instruments, with PFRS 4</i>		✓	
<b>PFRS 5</b>	<i>Non-current Assets Held for Sale and Discontinued Operations</i>			✓
<b>PFRS 6</b>	<i>Exploration for and Evaluation of Mineral Resources</i>			✓
<b>PFRS 7</b>	<i>Financial Instruments: Disclosures</i>	✓		
	<i>Amendments to PFRS 7: Transition</i>			✓
	<i>Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets</i>	✓		
	<i>Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition</i>	✓		
	<i>Amendments to PFRS 7: Improving Disclosures about Financial Instruments</i>	✓		
	<i>Amendments to PFRS 7: Disclosures - Transfers of Financial Assets</i>			✓
	<i>Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities</i>	✓		
	<i>Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures</i>		✓	
<b>PFRS 8</b>	<i>Operating Segments</i>	✓		
<b>PFRS 9</b>	<i>Financial Instruments: Classification and Measurement of Financial Assets</i>	✓		
	<i>Financial Instruments: Classification and Measurement of Financial Liabilities</i>	✓		
	<i>Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures</i>		✓	
	<i>Amendments to PFRS 9: Hedge Accounting</i>			✓
<b>PFRS 10</b>	<i>Consolidated Financial Statements</i>			✓
	<i>Amendments to PFRS 10: Transition Guidance</i>			✓
	<i>Amendments to PFRS 10: Investment Entities</i>			✓
	<i>Amendments to PFRS 10: Sale or Contribution of</i>			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	<i>Assets between an Investor and its Associate or Joint Venture</i>			
	<i>Amendments to PFRS 10: Investment Entities: Applying the Consolidation Exception</i>			✓
<b>PFRS 11</b>	<i>Joint Arrangements</i>	✓		
	<i>Amendments to PFRS 11: Transition Guidance</i>	✓		
	<i>Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations</i>	✓		
<b>PFRS 12</b>	<i>Disclosure of Interests in Other Entities</i>			✓
	<i>Amendments to PFRS 12: Transition Guidance</i>			✓
	<i>Amendments to PFRS 12: Investment Entities</i>			✓
	<i>Amendments to PFRS 12: Investment Entities: Applying the Consolidation Exception</i>			✓
	<i>Amendments to PFRS 12: Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)</i>		✓	
<b>PFRS 13</b>	<i>Fair Value Measurement</i>	✓		
<b>PFRS 14</b>	<i>Regulatory Deferral Accounts</i>			✓
<b>PFRS 15</b>	<i>Revenue from Contracts with Customers</i>		✓	
<b>PFRS 16</b>	<i>Leases</i>		✓	
<b>Philippine Accounting Standards</b>				
<b>PAS 1 (Revised)</b>	<i>Presentation of Financial Statements</i>	✓		
	<i>Amendment to PAS 1: Capital Disclosures</i>	✓		
	<i>Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation</i>			✓
	<i>Amendments to PAS 1: Presentation of Items of Other Comprehensive Income</i>	✓		
	<i>Amendments to PAS 1 (Revised): Disclosure Initiative</i>	✓		
<b>PAS 2</b>	<i>Inventories</i>	✓		
<b>PAS 7</b>	<i>Statement of Cash Flows</i>	✓		
	<i>Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative</i>		✓	
<b>PAS 8</b>	<i>Accounting Policies, Changes in Accounting Estimates and Errors</i>	✓		

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>PAS 10</b>	<i>Events after the Reporting Date</i>	✓		
<b>PAS 11</b>	<i>Construction Contracts</i>			✓
<b>PAS 12</b>	<i>Income Taxes</i>	✓		
	<i>Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets</i>	✓		
	<i>Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses</i>		✓	
<b>PAS 14</b>	<i>Segment Reporting</i>	✓		
<b>PAS 16</b>	<i>Property, Plant and Equipment</i>	✓		
	<i>Amendments to PAS 16: Bearer Plants</i>			✓
	<i>Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation</i>			✓
<b>PAS 17</b>	<i>Leases</i>	✓		
<b>PAS 18</b>	<i>Revenue</i>	✓		
<b>PAS 19</b>	<i>Employee Benefits</i>	✓		
	<i>Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures</i>	✓		
<b>PAS 19 (Revised)</b>	<i>Employee Benefits</i>	✓		
	<i>Amendments to PAS 19 (Revised): Defined Benefit Plans: Employee Contributions</i>			✓
<b>PAS 20</b>	<i>Accounting for Government Grants and Disclosure of Government Assistance</i>			✓
<b>PAS 21</b>	<i>The Effects of Changes in Foreign Exchange Rates</i>	✓		
	<i>Amendment: Net Investment in a Foreign Operation</i>			✓
<b>PAS 23 (Revised)</b>	<i>Borrowing Costs</i>	✓		
<b>PAS 24 (Revised)</b>	<i>Related Party Disclosures</i>	✓		
<b>PAS 26</b>	<i>Accounting and Reporting by Retirement Benefit Plans</i>			✓
<b>PAS 27</b>	<i>Consolidated and Separate Financial Statements</i>			✓
<b>PAS 27 (Revised)</b>	<i>Amendments to PAS 27 (Amended): Investment Entities</i>			✓
	<i>Amendments to PAS 27 (Revised): Cost of an</i>			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	<i>Investment in a Subsidiary, Jointly Controlled Entity or Associate</i>			
<b>PAS 27 (Amended)</b>	<i>Separate Financial Statements</i>			✓
	<i>Amendments to PAS 27 (Amended): Investment Entities</i>			✓
	<i>Amendments to PAS 27 (Amended): Equity Method in Separate Financial Statements</i>			✓
<b>PAS 28</b>	<i>Investments in Associates</i>			✓
<b>PAS 28 (Amended)</b>	<i>Investments in Associates and Joint Ventures</i>			✓
	<i>Amendments to PAS 28 (Amended): Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i>			✓
	<i>Amendments to PAS 28 (Amended): Investment Entities: Applying the Consolidation Exception</i>			✓
	<i>Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value</i>		✓	
<b>PAS 29</b>	<i>Financial Reporting in Hyperinflationary Economies</i>			✓
<b>PAS 31</b>	<i>Interests in Joint Ventures</i>			✓
<b>PAS 32</b>	<i>Financial Instruments: Disclosure and Presentation</i>	✓		
	<i>Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation</i>			✓
	<i>Amendment to PAS 32: Classification of Rights Issues</i>			✓
	<i>Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities</i>	✓		
<b>PAS 33</b>	<i>Earnings per Share</i>	✓		
<b>PAS 34</b>	<i>Interim Financial Reporting</i>	✓		
<b>PAS 36</b>	<i>Impairment of Assets</i>	✓		
	<i>Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets</i>	✓		
<b>PAS 37</b>	<i>Provisions, Contingent Liabilities and Contingent Assets</i>	✓		
<b>PAS 38</b>	<i>Intangible Assets</i>			✓
	<i>Amendments to PAS 38: Clarification of</i>			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	<i>Acceptable Methods of Amortization</i>			
<b>PAS 39</b>	<i>Financial Instruments: Recognition and Measurement</i>	✓		
	<i>Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities</i>	✓		
	<i>Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions</i>			✓
	<i>Amendments to PAS 39: The Fair Value Option</i>			✓
	<i>Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts</i>			✓
	<i>Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets</i>	✓		
	<i>Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition</i>	✓		
	<i>Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives</i>			✓
	<i>Amendment to PAS 39: Eligible Hedged Items</i>			✓
	<i>Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting</i>			✓
<i>Amendments to PAS 39: Hedge Accounting</i>			✓	
<b>PAS 40</b>	<i>Investment Property</i>	✓		
	<i>Amendments to PAS 40, Transfers of Investment Property</i>		✓	
<b>PAS 41</b>	<i>Agriculture</i>			✓
	<i>Amendments to PAS 41: Bearer Plants</i>			✓
<b>Philippine Interpretations</b>				
<b>IFRIC 1</b>	<i>Changes in Existing Decommissioning, Restoration and Similar Liabilities</i>			✓
<b>IFRIC 2</b>	<i>Members' Share in Co-operative Entities and Similar Instruments</i>			✓
<b>IFRIC 4</b>	<i>Determining Whether an Arrangement Contains a Lease</i>			✓
<b>IFRIC 5</b>	<i>Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds</i>			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>IFRIC 6</b>	<i>Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment</i>			✓
<b>IFRIC 7</b>	<i>Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies</i>			✓
<b>IFRIC 8</b>	<i>Scope of PFRS 2</i>			✓
<b>IFRIC 9</b>	<i>Reassessment of Embedded Derivatives</i>			✓
	<i>Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives</i>			✓
<b>IFRIC 10</b>	<i>Interim Financial Reporting and Impairment</i>			✓
<b>IFRIC 11</b>	<i>PFRS 2- Group and Treasury Share Transactions</i>			✓
<b>IFRIC 12</b>	<i>Service Concession Arrangements</i>			✓
<b>IFRIC 13</b>	<i>Customer Loyalty Programmes</i>			✓
<b>IFRIC 14</b>	<i>The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction</i>			✓
	<i>Amendments to Philippine Interpretations IFRIC-14, Prepayments of a Minimum Funding Requirement</i>			✓
<b>IFRIC 15</b>	<i>Agreements for the Construction of Real Estate</i>			✓
<b>IFRIC 16</b>	<i>Hedges of a Net Investment in a Foreign Operation</i>			✓
<b>IFRIC 17</b>	<i>Distributions of Non-cash Assets to Owners</i>			✓
<b>IFRIC 18</b>	<i>Transfers of Assets from Customers</i>			✓
<b>IFRIC 19</b>	<i>Extinguishing Financial Liabilities with Equity Instruments</i>			✓
<b>IFRIC 20</b>	<i>Stripping Costs in the Production Phase of a Surface Mine</i>			✓
<b>IFRIC 21</b>	<i>Levies</i>	✓		
<b>IFRIC 22</b>	<i>Foreign Currency Transactions and Advance Consideration</i>		✓	
<b>SIC-7</b>	<i>Introduction of the Euro</i>			✓
<b>SIC-10</b>	<i>Government Assistance - No Specific Relation to Operating Activities</i>			✓
<b>SIC-12</b>	<i>Consolidation - Special Purpose Entities</i>			✓
	<i>Amendment to SIC - 12: Scope of SIC 12</i>			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2016</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>SIC-13</b>	<i>Jointly Controlled Entities - Non-Monetary Contributions by Venturers</i>			✓
<b>SIC-15</b>	<i>Operating Leases - Incentives</i>			✓
<b>SIC-21</b>	<i>Income Taxes - Recovery of Revalued Non-Depreciable Assets</i>			✓
<b>SIC-25</b>	<i>Income Taxes - Changes in the Tax Status of an Entity or its Shareholders</i>			✓
<b>SIC-27</b>	<i>Evaluating the Substance of Transactions Involving the Legal Form of a Lease</i>	✓		
<b>SIC-29</b>	<i>Service Concession Arrangements: Disclosures.</i>			✓
<b>SIC-31</b>	<i>Revenue - Barter Transactions Involving Advertising Services</i>			✓
<b>SIC-32</b>	<i>Intangible Assets - Web Site Costs</i>			✓

Standards tagged as “Not applicable” have been adopted by the Company but have no significant covered transactions for the year ended December 31, 2016.

Standards tagged as “Not adopted” are standards issued but not yet effective as of December 31, 2016. The Company will adopt the Standards and Interpretations when these become effective.